To: Financial Supervision Commission Investment Activity Supervision Department 16 Budapest Str. Sofia

Cc: Bulgarian Stock Exchange - Sofia AD 6 Tri Ushi Str. Sofia

Re: Consolidated (unaudited) financial statements of First Investment Bank AD as at 31 Dec 2015

Dear Sirs,

In compliance with the requirements of the Public Offering of Securities Act (POSA) and the regulations for its implementation, in our capacity as public company and issuer of bonds admitted for trading at a regulated market, we hereby submit the consolidated (unaudited) financial statements of First Investment Bank AD as at 31 December 2015, containing:

- 1. Financial statements as at 31.12.2015 as per Art. 100o, para. 4(1) of POSA;
- 2. Notes to the financial statements as at 31.12.2015;
- 3. Interim activity report under Art. 100o, para. 4(2) of POSA;
- 4. Declaration under Art. 100o, para. 4(3) of POSA.

Sincerely,

(signed) (signed)

Vassil Christov Chief Executive Officer Chairman of the MB Svetoslav Moldovansky Executive Director Member of the MB

## FIRST INVESTMENT BANK AD Consolidated statement of the financial position as at 31 December 2015

ASSETS Cash and balances with Central Banks Financial assets held for trading Available for sale investments Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	31.12.2015 1,522,373 10,886 584,415 84,244 136,810 5,194,024	31.12.2014 1,651,945 9,646 486,975 63,737 112,078
Cash and balances with Central Banks Financial assets held for trading Available for sale investments Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	10,886 584,415 84,244 136,810 5,194,024	9,646 486,975 63,737
Cash and balances with Central Banks Financial assets held for trading Available for sale investments Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	10,886 584,415 84,244 136,810 5,194,024	9,646 486,975 63,737
Financial assets held for trading Available for sale investments Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	10,886 584,415 84,244 136,810 5,194,024	9,646 486,975 63,737
Available for sale investments Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	584,415 84,244 136,810 5,194,024	486,975 63,737
Financial assets held to maturity Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	84,244 136,810 5,194,024	63,737
Loans and advances to banks and other financial institutions Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	136,810 5,194,024	,
Loans and advances to customers Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets  TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	5,194,024	112,078
Property and equipment Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt		
Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	405.000	5,810,328
Intangible assets Derivatives held for risk management Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	105,309	109,025
Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	11,878	18,265
Deferred tax assets Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	3,357	4,019
Current tax assets Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	-	46
Repossessed assets Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	1,912	800
Investment Property Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	931,555	521,605
Other assets TOTAL ASSETS  LIABILITIES AND CAPITAL Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	206,244	021,000
TOTAL ASSETS  LIABILITIES AND CAPITAL  Due to banks  Due to other customers  Ministry of Finance deposit  Liabilities evidenced by paper  Perpetual debt  Hybrid debt	92,356	39,413
LIABILITIES AND CAPITAL  Due to banks  Due to other customers  Ministry of Finance deposit  Liabilities evidenced by paper  Perpetual debt  Hybrid debt	8,885,363	8,827,882
Due to banks Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	0,000,000	0,021,002
Due to other customers Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt		
Ministry of Finance deposit Liabilities evidenced by paper Perpetual debt Hybrid debt	4,708	1,393
Liabilities evidenced by paper Perpetual debt Hybrid debt	7,203,948	6,699,677
Liabilities evidenced by paper Perpetual debt Hybrid debt	450,922	901,844
Perpetual debt Hybrid debt	135,726	177,544
Hybrid debt	44,663	99,999
•	202,044	195,447
Deferred tax liabilities	5,371	3,336
Current tax liabilities	285	920
Other liabilities	87,775	20,825
TOTAL LIABILITIES	8,135,442	8,100,985
	0,100,442	0,100,000
Issued share capital	110,000	110 000
Share premium	97,000	97,000
Statutory reserve	39,865	39,865
Revaluation reserve on available for sale investments	12,738	7,114
Revaluation reserve on property	4,500	4,500
Reserve from translation of foreign operations	(2,416)	(2,846)
Retained earnings	485,887	468,945
TOTAL SHAREHOLDERS' EQUITY	747,574	724,578
Non-controlling interest	2,347	2,319
	,	
TOTAL GROUP EQUITY	749,921	726,897
TOTAL LIABILITIES AND GROUP EQUITY	8,885,363	8,827,882

Vassil Christov

Chief Executive Officer

Svetoslav Moldovansky Executive Director

FIRST INVESTMENT BANK AD Consolidated statement of shareholders' equity for the year ended 31 December 2015 unaudited

unadated									in BGN '000
	Issued share capital	Share premium	Retained earnings	Revaluation reserve on available for sale investments	Revaluation reserve on property	Reserve from translation of foreign operations	Statutory reserve	Non- controlling interest	Total
Balance at 01 January 2014 Total comprehensive income for the period	110,000	97,000	438,171	3,504	4,500	(2,854)	39,865	2,329	692,515
Net profit for 2014 Other comprehensive income for the period	-	-	30,774	-	-	-	-	(10)	30,764
Revaluation reserve on available for sale investments Reserve from translation of	-	-	-	3,610	-	-	-	-	3,610
foreign operations  Balance at 31 December 2014	- 110,000	97,000	- 468,945	- 7,114	- 4,500	8 <b>(2,846)</b>	- 39,865	- 2,319	8 <b>726,897</b>
Total comprehensive income for the period Net profit for 2015 Other comprehensive income for the period	-	-	17,897	-		-	-	28	17,925
Revaluation reserve on available for sale investments Reserve from translation of	-	-	-	5,624	-	-	-	-	5,624
foreign operations Dividend paid by subsidiary Balance at 31 December 2015	- - 110,000	- - 97,000	(955) <b>485,887</b>	- - 12,738	- - 4,500	430 - <b>(2,416)</b>	- - 39,865	- - 2,347	430 (955) <b>749,921</b>

Vassil Christov Chief Executive Officer

Svetoslav Moldovansky Executive Director

FIRST INVESTMENT BANK AD

Consolidated statement of comprehensive income for the year ended 31 December 2015
unaudited

	2015	2014
Interest income	485,053	529,072
Interest expense	(221,479)	(237,161)
Net interest income	263,574	291,911
Fee and commission income	102,754	108,179
Fee and commission expense	(18,522)	(20,754)
Net fee and commission income	84,232	87,425
Net trading income	11,017	11,997
Other net operating income	62,802	15,314
TOTAL INCOME FROM BANKING OPERATIONS	421,625	406,647
Administrative expenses	(180,597)	(190,981)
Allowance for impairment	(329,140)	(299,621)
Other income, net	108,390	119,665
PROFIT BEFORE TAX	20,278	35,710
Income tax expense	(2,353)	(4,946)
GROUP PROFIT AFTER TAX	17,925	30,764
Other comprehensive income for the period Items which should or may be reclassified as profit or loss		
Exchange rate differences from translation of foreign operations	430	8
Revaluation reserve on available for sale investments	5,624	3,610
Total other comprehensive income	6,054	3,618
TOTAL COMPREHENSIVE INCOME	23,979	34,382
Net profit attributable to:		
Ordinary equity holders	17,897	30,774
Non-controlling interest	28	(10)
Total comprehensive income attributable to:		
Ordinary equity holders	23,951	34,392
Non-controlling interest	28	(10)
Basic and diluted earnings per share (BGN)	0.16	0.28

Vassil Christov Chief Executive Officer

Svetoslav Moldovansky Executive Director

## FIRST INVESTMENT BANK AD Consolidated statement of cash flows for the year ended 31 December 2015 unaudited

	cons	cons
Net seek floor from an artist of a station	2015	2014
Net cash flow from operating activities	17 OOF	20.764
Net profit	17,925	30,764
Adjustment for non-cash items		
Allowance for impairment	329,140	299,621
Net interest income	(263,574)	(291,911)
Depreciation and amortization	17,976	20,270
Tax expense	2,353	4,946
(Profit)/loss from sale and write-off of tangible and intangible fixed assets, net	1,714	(62)
(Profit) from sale of other assets, net	(3,200)	(161,239)
	102,334	(97,611)
Change in operating assets	·	
(Increase)/decrease in financial instruments held for trading	(1,208)	6,845
(Increase) in available for sale investments	(85,636)	(57,216)
(Increase)/decrease in loans and advances to banks and financial institutions	(20,088)	16,742
(Increase) in loans to customers	(270,896)	(117,895)
(Increase)/decrease in other assets	(51,045)	22,490
	(428,874)	(129,34)
		_
Change in operating liabilities		
Increase/(decrease) in deposits from banks	9,147	(3,909)
Increase in amounts owed to other depositors	61,445	97,700
Net increase in other liabilities	70,079	5,505
	140,670	99,296
Interest received	512,674	463,534
Interest paid	(238,413)	(280,592)
Dividends received	326	546
Tax on profit, paid	(3,073)	(4,022)
NET CASH FLOW FROM OPERATING ACTIVITIES	85,645	52,117
One letters from the continue and date.		
Cash flow from investing activities	(44.000)	(44.070)
(Purchase) of tangible and intangible fixed assets	(11,968)	(11,676)
Sale of tangible and intangible fixed assets Sale of other assets	2,490 30,457	405
(Increase)/decrease of investments	(132,190)	200,907 114,953
(increase)/decrease of investments	(132,190)	114,900
NET CASH FLOW FROM INVESTING ACTIVITIES	(111,211)	304,589
	(,=,	001,000
Financing activities		
Repayment of subordinated debt	0	(24,655)
Repayment of perpetual debt	(52,808)	( ,,
(Decrease) in borrowings	(38,422)	(17,001)
	, ,	,
NET CASH FLOW FROM FINANCING ACTIVITIES	(91,229)	(41,656)
NET INODE ACE//DECDE ACE/ IN CACH AND CACH EQUIVALENCE	(440 =00)	045.056
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS	(116,796)	315,050
CASH AND CASH EQUIVALENTS AT THE BEGINNING OF PERIOD	1,737,230	1,422,180
CASH AND CASH EQUIVALENTS AT THE END OF PERIOD	1,620,434	1,737,230

Vassil Christov Chief Executive Officer

Svetoslav Moldovansky Executive Director

# ADDENDUM TO THE UNAUDITED CONSOLIDATED FINANCIAL STATEMENTS OF FIRST INVESTMENT BANK AD AS AT 31 DECEMBER 2015

#### **NOTES**

#### 1. Basis of preparation

#### (a) Statute

First Investment Bank AD (the Bank) is incorporated in the Republic of Bulgaria and has its registered office in Sofia, at 37 Dragan Tzankov Blvd.

The Bank has a general banking license issued by the Bulgarian National Bank (BNB) according to which it is allowed to conduct all banking transactions permitted by Bulgarian legislation.

Following the successful Initial Public Offering of new shares at the Bulgarian Stock Exchange – Sofia, on June 13th 2007 the Bank was registered as a public company in the Register of the Financial Supervision Commission pursuant to the provisions of the Law on the Public Offering of Securities.

The consolidated financial statements of the Bank as at and for the year ended 31 December 2015 comprise the Bank and its subsidiaries, together referred to as the "Group".

The Group has foreign operations in Cyprus (Cyprus Branch) and Albania (subsidiary).

#### (b) Statement of compliance

These condensed interim financial statements were drawn up in accordance with IAS 34: Interim Financial Reporting.

#### (c) Presentation

The financial statements are presented in Bulgarian Leva (BGN) rounded to the nearest thousand.

The financial statements are prepared on a fair value basis for derivative financial instruments, financial assets and liabilities held for trading, and available-for-sale assets. Other financial assets and liabilities and non-financial assets and liabilities are stated at amortised cost or historical cost convention.

#### (d) New standards, amendments and interpretations effective as of 1 January 2015

The following amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective for the current period:

- Annual Improvements 2011 2013 (issued on 12 December 2013), effective 1 July 2014, endorsed by the EU on 18 December 2014, published in the Official Journal on 19 December 2014; EU effective date 01 January 2015
- IFRIC 21 Levies (issued on 20 May 2013) effective 1 January 2014, endorsed by the EU on 13 June 2014, published in the Official Journal on 14 June 2014; EU effective date 17 June 2014

The adoption of these amendments to the existing standards has not led to any changes in the Group's accounting policies.

#### 2. Significant accounting policies

The accounting policy applied by the Group in the preparation of these interim condensed financial statements is the same as the one applied in the preparation of the last annual financial statements for the year ended on 31 December 2014  $\Gamma$ .

#### (a) Income recognition

#### (i) Interest income and expense

Interest income and expense is recognised in the profit or loss as it accrues, taking into account the effective yield of the asset (liability) or an applicable floating rate. The effective interest rate is the rate that exactly discounts the estimated future cash payments and receipts through the expected life of the financial asset or liability to the carrying amount of the financial asset or liability. When calculating the effective interest rate, the Group estimates future cash flows considering all contractual terms of the financial instrument but not future credit losses.

The calculation of the effective interest rate includes all fees paid or received as well as discount and premiums which are an integral part of the effective interest rate. Transaction costs include incremental costs that are directly attributable to the acquisition or issue of a financial asset or liability.

#### (ii) Fees and Commissions

Fee and commission income arises on financial services provided by the Group and is recognised in profit or loss when the corresponding service is provided.

#### (iii) Net trading income

Net gains (losses) on financial assets and liabilities held for trading includes those gains and losses arising from disposals and changes in the fair value of financial assets and liabilities held for trading as well as trading income in dealing with foreign currencies and exchange differences from daily revaluation of the net open foreign currency position of the Group.

#### (iv) Dividend income

Dividend income is recognised when the right to receive income is established. Usually this is the ex-dividend date for equity securities.

#### (b) Basis of consolidation

#### (i) Business Combinations

Business combinations are accounted for using the acquisition method as at the acquisition date – i.e. when control is transferred to the Group. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The Group measures goodwill at the acquisition date as:

- · the fair value of the consideration transferred; plus
- the recognised amount of any non-controlling interests in the acquiree; plus
- if the business combination is achieved in stages, the fair value of the pre-existing equity interest in the acquiree; less
- the net recognised amount (generally fair value) of the identifiable assets acquired and liabilities assumed.

Negative goodwill arising on acquisition is re-assessed and any excess remaining after the reassessment is recognised in the income statement.

The consideration transferred does not include amounts related to the settlement of preexisting relationships. Such amounts are generally recognised in profit or loss.

Transaction costs, other than those associated with the issue of debt or equity securities, that the Group incurs in connection with a business combination are expensed as incurred.

Any contingent consideration payable is measured at fair value at the acquisition date. If the contingent consideration is classified as equity, then it is not remeasured and settlement is accounted for within equity. Otherwise, subsequent changes in the fair value of the contingent consideration are recognised in profit or loss.

If share-based payment awards (replacement awards) are required to be exchanged for awards held by the acquiree's employees (acquiree's awards) and relate to past services, then all or a portion of the amount of the acquirer's replacement awards is included in measuring

the consideration transferred in the business combination. This determination is based on the market-based value of the replacement awards compared with the market-based value of the acquiree's awards and the extent to which the replacement awards relate to past and/or future service.

#### (ii) Non-controlling interest

Non-controlling interest is measured at its proportionate share of the acquiree's identifiable net assets at the acquisition date.

Changes in the Group's interest in a subsidiary that do not result in a loss of control are accounted for as transactions with owners in their capacity as owners. Adjustments to non-controlling interests are based on a proportionate amount of the net assets of the subsidiary. No adjustments are made to goodwill and no gain or loss is recognised in profit or loss, they are recognised directly in equity.

#### (iii) Subsidiaries

Subsidiaries are those enterprises controlled by the Bank. The Group controls an entity when it is exposed to, or has rights to, variable returns from its involvement with the entity and has the ability to affect those returns through its power over the entity.

The financial statements of subsidiaries are included in the consolidated financial statements from the date that control commences until the date that control ceases.

The assessment for consolidation of the subsidiaries is reconsidered at each reporting date.

#### (iv) Loss of control

On the loss of control, the Group derecognises the assets and liabilities of the subsidiary, any non-controlling interests and the other components of equity related to the subsidiary. Any surplus or deficit arising on the loss of control is recognised in profit or loss. If the Group retains any interest in the previous subsidiary, then such interest is measured at fair value at the date that control is lost. Subsequently that retained interest is accounted for as an equity-accounted investee or in accordance with the Group's accounting policy for financial instruments depending on the level of influence retained.

#### (v) Transactions eliminated on consolidation

Intra-group income, expenses, balances and transactions, and any unrealised income and expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements. Unrealised losses are eliminated in the same way as unrealised gains, but only to the extent that there is no evidence of impairment.

#### (c) Foreign currency transactions

#### (i) Functional and presentation currency

Items included in the financial statements of each of the Group's entities are measured using the currency of the primary economic environment in which the entity operates ('the functional currency'). The consolidated financial statements are presented in Bulgarian leva, which is the Group's functional and presentation currency.

#### (ii) Transactions and balances

Transactions in foreign currencies are translated into the respective functional currencies of the operations at the spot exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the reporting date are translated into the functional currency at the spot exchange rate at that date. Foreign currency differences arising on translation are difference between amortised cost in functional currency in the beginning of period, adjusted with effective interest and received payments during the period, and amortised cost in foreign currency at the spot exchange rate at the reporting date. Nonmonetary assets and liabilities denominated in foreign currencies that are measured at fair value are retranslated into the functional currency at the spot exchange rate at the date that the fair value was determined.

#### (iii) Foreign operations

The assets and liabilities of foreign operations are translated to Bulgarian leva at exchange rates at the reporting date. The income and expenses of foreign operations are translated to Bulgarian leva at exchange rates at the dates of the transactions. Foreign currency differences are recognised in other comprehensive income. The functional currency of the foreign operations in Cyprus is determined by the management to be the Euro. The functional currency of the foreign operations in Albania is determined by the management to be the Albanian Lek.

#### (d) Financial assets

The Group classifies its financial assets in the following categories: financial assets at fair value through profit or loss; loans and receivables; held-to-maturity investments; and available-for-sale financial assets. Management determines the classification of its investments at initial recognition.

#### (i) Financial assets at fair value through profit or loss

This category has two sub-categories: financial assets held for trading, and those designated at fair value through profit or loss at inception. A financial asset is classified in this category if acquired principally for the purpose of selling in the short term or if so designated by management because its performance is assessed and monitored on the basis of its fair value. Derivatives are also categorised as held for trading unless they are designated as hedges.

#### (ii) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. They arise when the Group provides money, goods or services directly to a debtor with no intention of trading the receivable.

#### (iii) Held-to-maturity

Held-to-maturity investments are non-derivative financial assets with fixed or determinable payments and fixed maturities that the Group's management has the positive intention and ability to hold to maturity. Were the Group to sell or re-classify other than an insignificant amount of held-to-maturity assets, the entire category would be tainted and reclassified as available for sale.

#### (iv) Available-for-sale

Available-for-sale investments are those intended to be held for an indefinite period of time, which may be sold in response to needs for liquidity or changes in interest rates, exchange rates or equity prices.

#### (v) Recognition

Purchases and sales of financial assets at fair value through profit or loss, held to maturity and available for sale are recognised on the date of the actual delivery of the assets. Loans are recognised when cash is advanced to the borrowers. Financial assets are initially recognised at fair value plus, in the case of a financial asset not at fair value through profit or loss, transaction costs.

#### (vi) Measurement

Available-for-sale financial assets and financial assets at fair value through profit or loss are subsequently carried at fair value. Loans and receivables and held-to-maturity investments are carried at amortised cost using the effective interest method. Gains and losses arising from changes in the fair value of the 'financial assets at fair value through profit or loss' category are recognised in profit or loss. Gains and losses arising from changes in the fair value of available-for-sale financial assets are recognised in other comprehensive income, until the financial asset is derecognised or impaired. At this time the cumulative gain or loss previously recognised in other comprehensive income is reclassified in profit or loss.

Interest calculated using the effective interest method is recognised in profit or loss. Dividends on equity instruments are recognised in profit or loss when the Group's right to receive payment is established.

#### (vii) Fair value measurement principles

Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date in the principal, or in its absence, the most advantageous market to which the Group has access at that date. The fair value of a liability reflects its non-performance risk.

When applicable, the Group measures the fair value of an instrument using the quoted price in an active market for that instrument. A market is regarded as active if transactions for the asset or liability take place with sufficient frequency and volume to provide pricing information on an ongoing basis.

When there is no quoted price in an active market, the Group uses valuation techniques that maximise the use of relevant observable inputs and minimise the use of unobservable inputs. The chosen valuation technique incorporates all the factors that market participants would take into account in pricing a transaction.

The best evidence of the fair value of a financial instrument at initial recognition is normally the transaction price – i.e. the fair value of the consideration given or received. If the Group determines that the fair value at initial recognition differs from the transaction price and the fair value is evidenced neither by a quoted price in an active market for an identical asset or liability nor based on a valuation technique that uses only data from observable markets, the financial instrument is initially measured at fair value, adjusted to defer the difference between the fair value at initial recognition and the transaction price. Subsequently, that difference is recognised in profit or loss on an appropriate basis over the life of the instrument but no later than when the valuation is supported wholly by observable market data or the transaction is closed out.

If an asset or a liability measured at fair value has a bid price and an ask price, the Group measures assets and long positions at a bid price and liabilities and short positions at an ask price.

Portfolios of financial assets and financial liabilities that are exposed to market risk and credit risk that are managed by the Bank on the basis of the net exposure to either market or credit risk, are measured on the basis of a price that would be received to sell a net long position (or paid to transfer a net short position) for a particular risk exposure. Those portfolio-level adjustments are allocated to the individual assets and liabilities on the basis of the relative risk adjustment of each of the individual instruments in the portfolio.

The Group recognises transfers between levels of the fair value hierarchy as of the end of the reporting period during which the change has occurred.

#### (viii) Derecognition

The Group derecognises a financial asset when the contractual rights to the cash flows from the financial asset expire, or when the Group transfers these rights in a transaction in which substantially all the risks and rewards of ownership of the financial assets are transferred to the buyer. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

The Group derecognises a financial liability when its contractual obligations are discharged or cancelled or expire.

The Group enters into transactions whereby it transfers financial assets recognised in its statement of financial position, but retains either all or substantially all risks and rewards of the transferred asset. If all or substantially all risks and rewards are retained, then the transferred assets are not derecognised in the statement of financial position (an example of such transactions are repo deals).

In transactions in which the Group neither retains nor transfers substantially all the risks and rewards of ownership of a financial asset, it derecognises the asset if it does not retain control over the asset. The rights and obligations retained in the transfer are recognised separately as assets and liabilities as appropriate. In transfers in which, control over the asset is retained, the Group continues to recognise the asset to the extent of its continuing involvement, determined by the extent to which it is exposed to changes in the value of the transferred asset.

#### (e) Cash and cash equivalents

Cash and cash equivalents comprise cash balances on hand, cash deposited with the central bank and short-term highly liquid accounts and advances to banks with original maturity of up to three months.

#### (f) Investments

Investments that the Group holds for the purpose of short-term profit taking are classified as financial assets for trading. Debt investments that the Group has the intent and ability to hold to maturity are classified as held-to-maturity assets. Other investments are classified as available-for-sale assets.

#### (g) Securities borrowing and lending business and repurchase transactions

#### (i) Securities borrowing and lending

Investments lent under securities lending arrangements continue to be recognised in the statement of financial position and are measured in accordance with the accounting policy for assets held for trading or available-for-sale as appropriate. Cash collateral received in respect of securities lent is recognised as liabilities to either banks or customers. Investments borrowed under securities borrowing agreements are not recognised. Cash collateral placements in respect of securities borrowed are recognised under loans and advances to either banks or customers. Income and expenses arising from the securities borrowing and lending business are recognised on an accrual basis over the period of the transactions and are included in interest income or expense.

#### (ii) Repurchase agreements

The Group enters into purchases (sales) of investments under agreements to resell (repurchase) substantially identical investments at a certain date in the future at a fixed price. Investments purchased subject to commitments to resell them at future dates are not recognised. The amounts paid are recognised in loans to either banks or customers. The receivables are shown as collateralised by the underlying security. Investments sold under repurchase agreements continue to be recognised in the statement of financial position and are measured in accordance with the accounting policy for either assets held for trading or available-for-sale as appropriate. The proceeds from the sale of the investments are reported as liabilities to either banks or customers.

The difference between the purchase (sale) and resell (repurchase) considerations is recognised on an accrual basis over the period of the transaction and is included in interest income (expenses).

#### (h) Borrowings

Borrowings are recognised initially at 'cost', being their issue proceeds (fair value of consideration received) net of transaction costs incurred. Borrowings are subsequently stated at amortised cost and any difference between net proceeds and the redemption value is recognized in profit or loss over the period of the borrowings using the effective yield method.

The borrowings of the Group include Due to credit institutions, Due to customers, Ministry of Finance deposit and other borrowed funds.

If the Group purchases its own debt, it is removed from the statement of financial position and the difference between the carrying amount of a liability and the consideration paid is included in other operating income.

#### (i) Offsetting

Financial assets and liabilities are offset and the net amount is reported in the statement of financial position when the Group has a legally enforceable right to set off the recognised amounts and the transactions are intended to be settled on a net basis.

#### (j) Impairment of Assets

The carrying amounts of the Bank's assets are reviewed at each balance sheet date to determine whether there is any indication of impairment. If any such indication exists, the asset's recoverable amount is estimated. An impairment loss is recognised whenever the

carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. Impairment losses are recognised in profit or loss.

#### (i) Loans and advances

A financial asset is impaired or an impairment loss is recognised, provided that there is objective evidence of impairment ensuing from one or more events which occurred after the initial recognition of the asset and this event (or events) leading to loss has affected the estimated future cash flows from the financial asset.

Events leading to loss are traceable and provable facts and events which give grounds to believe that a given exposure may not be serviced as it is stipulated in the contract or that part of the debt may remain unrecoverable. The Bank assumes that such events are: significant financial difficulty of the borrower; a breach of contract, such as a default or delinquency in interest or principal payments; it becoming probable that the borrower will enter bankruptcy; where due to economic or legal reasons relating to the borrows financial standing the Bank makes concessions which it would not otherwise have made; expected negative impact on the borrower's cash flow due to financial difficulties of a related party.

Exposures for which events leading to loss have been registered, where such events are expected to have a significant impact on future cash flows, are categorized as non-performing and are subject to specific impairment (calculated on the basis of individual cash flow or using the portfolio principle).

The Bank applies the principles of individual and portfolio assessment of risk exposures depending on the exposure classification (performing/non-performing) and size. For all non-performing exposures specific impairment is calculated on the basis of the individual cash flow, for individually significant exposures, or – portfolio assessment for all other exposures. As regards performing exposures the Bank applies the portfolio principle of assessment (taking into account losses that have occurred but have not been recognised), grouping exposures with similar credit risk characteristics.

All exposures which are not impaired individually are subject to portfolio impairment based on common credit risk characteristics. The characteristics (business segment, availability of resources, days overdue) have been chosen so, that they can be sufficient indicators of the borrowers' ability to pay all amounts due according to the contractual terms of the assessed assets. The combination of these credit characteristics determines the major risk parameters of an exposure (probability of default, exposure at default, maturity, etc.) and the impairment loss which has to be recognised.

Loans and advances are presented net of specific and general allowances for impairment. The carrying amount of the asset is reduced through use of an allowance account.

Fully impaired risk exposures are written off where there is reasonable grounds to believe that all financially sound means for limiting the loss have been exhausted.

Impairment losses are recognised in profit or loss. If in a subsequent period the amount of an impairment loss decreases and the decrease can be linked objectively to an event occurring after the write down, the allowance reversal is recognised in profit or loss.

#### (ii) Available for sale financial assets

When a decline in the fair value of an available-for-sale financial asset has been recognised directly in equity and there is objective evidence that the asset is impaired, the cumulative loss that had been recognised directly in equity is removed from equity and recognised in profit or loss. The amount of the cumulative loss that is removed from equity and recognised in profit or loss is the difference between the acquisition cost (net of any principal repayment and amortisation) and current fair value, less any impairment loss on that financial asset previously recognised in profit or loss.

If, in a subsequent period, the fair value of a financial instrument classified as available for sale increases and the increase can be objectively related to an event occurring after the impairment loss was recognised in profit or loss, the impairment loss is reversed, with the amount of the reversal recognised in profit or loss. Any subsequent increase in the fair value of impaired equity security, available for sale, is recognized directly in the comprehensive income.

#### (k) Property and equipment

Land and buildings are presented in the statement of financial position at their revalued amount which is the fair value of the asset as at the date of revaluation less any subsequent amortisation and depreciation and accumulated impairment losses. All others classes of items of property, plant and equipment are stated in the statement of financial position at their acquisition cost less accumulated depreciation and allowance for impairment.

Depreciation is calculated on a straight line basis at prescribed rates designed to decrease the cost or valuation of fixed assets over their expected useful lives. The annual rates of amortisation are as follows:

Assets		%
•	Buildings	3 - 4
•	Equipment	10 - 50
•	Fixtures and fittings	10 - 15
•	Motor vehicles	10 - 20
•	Leasehold Improvements	2 - 50

Assets are not depreciated until they are brought into use and transferred from assets in the course of construction into the relevant asset category.

#### (I) Intangible assets

Intangible assets, which are acquired by the Group, are stated at cost less accumulated amortisation and any impairment losses.

Amortisation is calculated on a straight-line basis over the expected useful life of the asset. The annual rates of amortisation are as follows:

Assets		%
•	Licences	10 - 20
•	Software and licences	8 - 50

#### (m) Investment Property

Investment property is property (land or a building or part of a building or both) held to earn rentals or for capital appreciation or both. The Bank has chosen for its accounting policy to account for investment property using the fair value model. Investment properties are initially measured at cost and are subsequently measured using the fair value model, and the revaluation income and expense is recognised in the profit for period in which they occurred.

#### (n) Provisions

A provision is recognised in the statement of financial position when the Group has a legal or constructive obligation as a result of a past event, it is probable that an outflow of economic benefits will be required to settle the obligation and an reliable assessment of the amount due can be made. If the effect is material, provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and, where appropriate, the risks specific to the liability.

#### (o) Acceptances

An acceptance is created when the Group agrees to pay, at a stipulated future date, a draft drawn on it for a specified amount. The Group's acceptances primarily arise from documentary credits stipulating payment for the goods to be made a certain number of days after receipt of required documents. The Group negotiates most acceptances to be settled at a later date following the reimbursement from the customers. Acceptances are accounted for as other borrowed funds. (Please refer to note 2(h))

#### (p) Off balance sheet commitments

In the ordinary course of its business, the Group enters into off-statement of financial position commitments such as guarantees and letters of credit. The Group recognizes provision for impairment on off-statement of financial position commitments when it has a present obligation as a result of a past event, when it is probable that an outflow of resources embodying

economic benefit will be required to settle the obligation, and when a reliable estimate can be made of the obligation.

#### (q) Taxation

Tax on the profit for the year comprises current tax and the change in deferred tax. Current tax comprises tax payable calculated on the basis of the expected taxable income for the year, using the tax rates enacted by the statement of financial position date, and any adjustment of tax payable for previous years.

Deferred tax is provided using the balance sheet liability method on all temporary differences between the carrying amounts for financial reporting purposes and the amounts used for taxation purposes.

Deferred tax is calculated on the basis of the tax rates that are expected to apply to the period when the asset is realised or the liability is settled. The effect on deferred tax of any changes in tax rates is charged to profit or loss, except to the extent that it relates to items previously recognised either in other comprehensive income or directly in equity.

A deferred tax asset is recognised only to the extent that it is probable that future taxable profits will be available against which the unused tax losses and credits can be utilised. Deferred tax assets are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

#### (r) Critical accounting estimates and judgements in applying accounting policies

The Group makes estimates and assumptions that affect the reported amounts of assets and liabilities within the next financial year. Estimates and judgements are continually evaluated and are based on historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances.

Information on the valuations and the valuation uncertainty, for which there is a significant risk of change as of 31 December 2015 are stated below and are related to the impairment of financial instruments, income tax and the following notes related to other elements of the financial statements:

- Note 4 determining of the fair value of the financial instruments through valuation techniques, in which the input data for the financial assets and liabilities are not based on the available market information.
- Note 19 determining of the fair value of land and buildings through valuation techniques, in which the input data for the assets are not based on available market information.

#### (i) Impairment losses on loans and advances

The Group reviews its loan portfolios to assess impairment on a monthly basis. In determining whether an impairment loss should be recorded in profit or loss, the Group makes judgements as to whether there is any observable data indicating that there is a measurable decrease in the estimated future cash flows from a portfolio of loans before the decrease can be identified with an individual loan in that portfolio. This evidence may include observable data indicating that there has been an adverse change in the payment status of borrowers in a group, or national or local economic conditions that correlate with defaults on assets in the group.

Individual impairment on loans and advances of the Group is based on the best assessment of the Management for the present value of future cash flows. When evaluating these cash flows the Management makes an assessment of the financial position of every borrower and the net realizable value of the collateral of the loan. Each impaired asset is assessed individually while the strategy for reimbursement and the evaluation of the cash flows, considered as reimbursable, are approved independently by the Credit Committee. Cash flows could be realized from loan repayments, sale of the collateral, operations with the collateral and others depending on the individual situation and the terms of the loan contract. The expected net realizable value of the collateral is regularly reviewed and it is based on a combination of internal appraisal of the fair value, conducted by internal appraisers, and external independent appraisal reports. The expected future cash flows are discounted at the initial effective interest rate of the financial asset.

Group impairment covers loan losses inherent to a loan portfolio with similar loan characteristics, when there is objective evidence, that it contains impaired loans, but specific impaired positions could still not be identified. In assessing the need for group impairment Management uses estimates based on historical loss experience for assets with credit risk characteristics and objective evidence of impairment similar to those in the portfolio when scheduling its future cash flows. The methodology and assumptions used for estimating both the amount and timing of future cash flows are reviewed regularly to reduce any differences between loss estimates and actual loss experience.

The accuracy of the impairment depends on the evaluation of the future cash flows when determining the individual impairment and on the assumptions made and the parameters used in the model when determining the group impairment.

#### (ii) Impairment of repossessed assets from collaterals

Assets accepted as collateral are recognized at the lower of the cost and the net realizable value. When evaluating the net realizable value of the assets the Management prepares several models for appraisal (e.g. discounted cash flows) and makes comparison to available market data (e.g. similar market transactions, offers from potential buyers).

#### (iii) Income taxes

The Group is subject to income taxes in numerous jurisdictions. Significant estimates are required in determining the worldwide provision for income taxes. Many parts of Albanian and Cyprus tax legislation remain untested and there is uncertainty about the interpretation that the financial authorities may apply in a number of areas. The effect of this uncertainty cannot be quantified and will only be resolved as legislative precedents are set or when the official interpretations of the authorities are available. Where the final tax outcome of these matters is different from the amounts that were initially recorded, such differences will impact the income tax and deferred tax provisions in the period in which such determination is made.

#### (s) Earnings per share

The Group presents basic and diluted earnings per share (EPS) data for the Bank's ordinary shares. Basic EPS is calculated by dividing the profit or loss for the period attributable to ordinary shareholders of the Bank by the weighted average number of ordinary shares outstanding during the period. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding for the effects of all dilutive potential ordinary shares, which comprise convertible notes and share options granted to employees.

#### (t) Employee benefits

#### Defined contribution plans

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. The Government of Bulgaria is responsible for providing pensions in Bulgaria under a defined contribution pension plan. The Bank's contributions to the defined contribution pension plan are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

#### Defined benefit plans

A defined benefit plan is a post-employment benefit plan other than a defined contribution plan. The Group's net obligation in respect of defined benefit plans is calculated by estimating the amount of future benefit that employees have earned in return for their service in the current and prior periods; that benefit is discounted to determine its present value.

The Bank has an obligation to pay certain amounts to each employee who retires with the Bank in accordance with Art. 222, § 3 of the Labor Code.

According to these regulations in the LC, when a labor contract of a bank's employee, who has acquired a pension right, is ended, the Bank is obliged to pay him compensations amounted to two gross monthly salaries. Where the employee has been with the same employer for the past 10 years, this employee is entitled to a compensation amounting to six gross monthly salaries. As at balance sheet date, the Management of the Bank estimates the approximate amount of the potential expenditures for every employee using the projected unit

#### credit method.

For the last two years the Bank has prepared estimates for the due provisions for pensions and has not identified significant liabilities.

#### Termination benefits

Termination benefits are recognised as an expense when the Group is committed demonstrably, without realistic possibility of withdrawal, to a formal detailed plan to either terminate employment before the normal retirement date, or to provide termination benefits as a result of an offer made to encourage voluntary redundancy. Termination benefits for voluntary redundancies are recognised as an expense if the Bank has made an offer of voluntary redundancy, it is probable that the offer will be accepted, and the number of acceptances can be estimated reliably. If benefits are payable more than 12 months after the reporting period, then they are discounted to their present value.

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably. The Group recognises as a liability the undiscounted amount of the estimated costs related to annual leave expected to be paid in exchange for the employee's service for the period completed.

#### (u) Insurance Contracts

#### Classification of insurance contracts

Contracts in which the Group undertakes significant insurance risk of a third party (insured party) through compensation to the insured party or another beneficiary in case of a specific uncertain future event (insured event) which has a negetive impact on the insured party or the beneficiary, are classified as insurance contracts.

Insurance risk is every risk, which is not financial risk. Financial risk is any risk related to probable future change in one or several of the following: interest, price of the security, market prices, currency prices, credit rating, credit index or other variable- if there are the non-financial variables, the variable is not specific for the counterparties. Insurance contracts may also transfer part of the financial risk.

#### Written premiums

Written premiums are recognized as income on the basis of the due premium from the insured individuals for the underwriting year, which begins during the financial year, or the due single premium installment for the total period of insurance coverage of the insurance contracts signed within the financial year. Gross written premiums are not recognized when future cash flows related to them are not guaranteed. Written premiums are presented gross of the due agents' commissions.

#### Reversed premiums

Reversed insurance premiums are insurance premiums for which there has been an violation of the General terms of the insurance contract or a change in the terms of the contract. Reversed premiums within the current year, related to policies written within the current year, decrease the Gross Written Premiums of the Group. Reversed premiums within the current year, related to policies written within the previous year, increase the Gross Written Premiums of the Group.

#### Unearned-premium reserve

The unearned premium reserve is formed to cover the claims and administrative expenses, which are expected to arise on the respective type of insurance contract after the end of the reporting period. The basis for calculation of the unearned premium reserve corresponds to the base for recognition of the Group's written premiums. The amount of the reserve is calculated under the precise day method, under which the premium is multiplied with a

coefficient for deferral. The coefficient for deferral is calculated as a ratio between the number of the days within the following reporting period during which the contract is valid to the total number of days during which the contract is valid.

#### Unexpired risk reserve

Unexpired risk reserve is formed to cover risks for the period between the end of reporting period and the date on which the insurance contract expires in order to cover the payments and expenses related to these risks which are expected to exceed the UPR formed.

#### Claims incurred

Claims incurred include claims paid and claims-handling expenses due within the financial year including the change in outstanding claims reserve.

#### Outstanding claims reserve

Outstanding claims reserve is calculated on the basis all claims from events incurred within the current and previous reporting periods, which have not been paid as of year-end. OCR also includes the total amount of incurred but not reported claims (IBNR), calculated as a percentage from the earned premiums for the financial year and the incurred claims.

#### **Acquisition costs**

Acquisition costs include accrued commission expense from agents and brokers.

#### (v) New standards and interpretations not yet effective

## Standards, interpretations and amendments in standards that are issued by IASB and endorsed by EU but not yet effective

- Amendments to IAS 19 Employee Benefits Defined Benefit Plans: Employee Contributions (issued on 21 November 2013), effective 1 July 2014, endorsed by the EU on 17 December 2014, published in the Official Journal on 9 January 2015, EU effective date 1 February 2015
- Annual Improvements 2010 2012 (issued on 12 December 2013), effective 1 July 2014, endorsed by the EU on 17 December 2014, published in the Official Journal on 09 January 2015; EU effective date 01 February 2015
- Amendments to IAS 16 and IAS 41: Bearer Plants (issued on 30 June 2014), effective 1
  January 2016, endorsed by the EU on 23 November 2015, published in the Official
  Journal on 24 November 2015
- Amendments to IFRS 11: Accounting for Acquisitions of Interests in Joint Operations (issued on 6 May 2014), effective 1 January 2016, endorsed by the EU on 24 November 2015, published in the Official Journal on 25 November 2015
- Amendments to IAS 16 and IAS 38: Clarification of Acceptable Methods of Depreciation and Amortisation (issued on 12 May 2014)), effective 1 January 2016, endorsed by the EU on 2 December 2015, published in the Official Journal on 3 December 2015
- Annual improvements to IFRSs 2012-2014 (issued on 25 September 2014), effective 1
  January 2016, endorsed by the EU on 15 December 2015, published in the Official
  Journal on 16 December 2015

## Standards, interpretations and amendments in standards that are issued by IASB and endorsed by EU but not yet effective, continued

- Amendments to IAS 1: Disclosure Initiative (issued on 18 December 2014), effective 1
  January 2016, endorsed by the EU on 18 December 2015, published in the Official
  Journal on 19 December 2015
- Amendments to IAS 27: Equity Method in Separate Financial Statements (issued on 12 August 2014), effective 1 January 2016, endorsed by the EU on 18 December 2015, published in the Official Journal on 23 December 2015

#### Documents issued by IASB/IFRICs not yet endorsed by the European Commission

These new or revised standards, new interpretations and amendments to existing standards that at the reporting date are already issued by the International Accounting Standards Board have not yet been endorsed by the EU and therefore are not taken into account by the Company in preparing these financial statements.

- IFRS 9 Financial Instruments (issued on 24 July 2014), effective 1 January 2018.
- IFRS 14 Regulatory Deferral Accounts (issued on 30 January 2014), effective 1 January 2016
- IFRS 15 Revenue from Contracts with Customers (issued on 28 May 2014) including amendments to IFRS 15: Effective date of IFRS 15 (issued on 11 September 2015), effective 1 January 2018
- Amendments to IFRS 10 and IAS 28: Sale or Contribution of Assets between an Investor and its Associate or Joint Venture (issued on 11 September 2014), IASB Effective Date has been deferred indefinitely
- Amendments to IFRS 10, IFRS 12 and IAS 28: Investment entities: Applying the Consolidation Exception (issued on 18 December 2014), effective 1 January 2016

#### 3. Segment Reporting

Segment information is presented in respect of the Group's geographical segments. The primary format, geographical segments, is based on the Bank's management and internal reporting structure.

Reporting and measurement of segment assets and liabilities and segment revenues and results is based on the accounting policies set out in the accounting policy notes.

Transactions between segments are conducted on an arm's length basis.

The Group operates principally in Bulgaria, but also has operations in Cyprus and Albania.

In presenting information on the basis of geographical segments, revenue and operating income is allocated based on the location of the Bank branch that generated the revenue. Segment assets and liabilities, when intragroup balances are eliminated, are allocated based on their geographical location.

in BGN '000	Bulgarian	operations	Foreign o	perations	To	tal
	2015	2014	2015	2014	2015	2014
Interest income	451,454	479,335	33,599	49,737	485,053	529,072
Interest expense	(217,250)	(230,779)	(4,229)	(6,382)	(221,479)	(237,161)
Net interest income	234,204	248,556	29,370	43,355	263,574	291,911
Fee and commission income	99,061	104,029	3,693	4,150	102,754	108,179
Fee and commission expense	(18,033)	(20,282)	(489)	(472)	(18,522)	(20,754)
Net fee and commission income	81,028	83,747	3,204	3,678	84,232	87,425
Net trading income	11,237	11,742	(220)	255	11,017	11,997
Administrative expenses	(173,262)	(184,118)	(7,335)	(6,863)	(180,597)	(190,981)
	2015	2014	2015	2014	2015	2014
Assets	8,584,955	8,072,205	300,408	755,677	8,885,363	8,827,882
Liabilities	7.891.273	7.859.162	244.169	241.823	8.135.442	8.100.985

The table below shows assets and liabilities and income and expense by business segments as at 31/12/2015.

in BGN '000

Business Commercial	Assets	Liabilities	Interest income	Interest expense	Net fee and commission income	Net trading income	Other net operating income
banking	3,735,660	1,508,431	322,589	(24,645)	29,064	_	59,741
Retail Banking	1,458,364	6,146,439	144,047	(178,378)	34,404	-	
Card services	=	=	=	-	16,180	-	
Treasury	2,305,714	32,220	18,417	(297)	2,765	11,017	3,061
Other	1,385,625	448,352	-	(18,159)	1,819	-	
Total	8,885,363	8,135,442	485,053	(221,479)	84,232	11,017	62,802

#### 4. Financial assets and liabilities

#### Accounting classification and fair values

The Bank's accounting policy on fair value measurements is set out in Note 2(d)(vii).

The Bank measures fair values using the following fair value hierarchy that reflects the significance of the inputs used in making the measurements:

- Level 1: inputs that are quoted market prices (unadjusted) in active markets for identical instruments.
- Level 2: inputs other than quoted prices included within Level 1 that are observable either directly (i.e. as prices) or indirectly (i.e. derived from prices). This category includes instruments valued using: quoted market prices in active markets for similar instruments; quoted prices for identical or similar instruments in markets that are considered less than active; or other valuation techniques where all significant inputs are directly or indirectly observable from market data.
- Level 3: inputs are observable date for a given asset or liability. This category includes
  all instruments where the valuation technique includes inputs not based on observable
  data and the unobservable inputs have a significant effect on the instrument's
  valuation. This category includes instruments that are valued based on quoted prices
  for similar instruments where significant unobservable adjustments or assumptions
  are required to reflect differences between the instruments.

Fair values of financial assets and financial liabilities that are traded in active markets are based on quoted market prices or dealer price quotations. For all other financial instruments the Bank determines fair values using other valuation techniques.

Other valuation techniques include net present value and discounted cash flow models, comparison to similar instruments for which market observable prices exist, option pricing models and other valuation models. Assumptions and inputs used in valuation techniques include risk-free and benchmark interest rates, credit spreads and other premia used in estimating discount rates, bond and equity prices, foreign currency exchange rates, equity and equity index prices and expected price volatilities and correlations.

The objective of valuation techniques is to arrive at a fair value measurement that reflects the price that would be received to sell the asset or paid to transfer the liability in an orderly transaction between market participants at the measurement date.

The Bank uses widely recognised valuation models for determining the fair value of common and more simple financial instruments, like interest rate and currency swaps that use only observable market data and require little management judgement and estimation. Observable prices and model inputs are usually available in the market for listed debt and equity securities, exchange traded derivatives and simple over the counter derivatives like interest rate swaps. Availability of observable market prices and model inputs reduces the need for management judgement and estimation and also reduces the uncertainty associated with determination of fair values. Availability of observable market prices and inputs varies depending on the products and markets and is prone to changes based on specific events and general conditions in the financial markets.

However, where the Bank measures portfolios of financial assets and financial liabilities on the basis of net exposures, it applies judgement in determining appropriate portfolio level adjustments such as bid-ask spread.

Such adjustments are derived from observable bid-ask spreads for similar instruments and adjusted for factors specific to the portfolio.

For more complex instruments, the Bank uses proprietary valuation models, which usually are developed from recognised valuation models. Some or all of the significant inputs into these models may not be observable in the market, and are derived from market prices or rates or are estimated based on assumptions. Example of instruments involving significant unobservable inputs include certain over the counter derivatives, certain loans and securities for which there is no active market and retained interests in securitisations. Valuation models that employ significant unobservable inputs require a higher degree of management

judgement and estimation in the determination of fair value. Management judgement and estimation are usually required for selection of the appropriate valuation model to be used, determination of expected future cash flows on the financial instrument being valued, determination of probability of counterparty default and prepayments and selection of appropriate discount rates.

The Bank has an established control framework with respect to the measurement of fair values. This framework includes an Risk Management function, which is independent of Treasury division and reports to management, and which has overall responsibility for independently verifying the results of trading and investment operations and all significant fair value measurements. Specific controls include:

- verification of observable pricing;
- a review and approval process for new models and changes to models involving the Risk Analysis and Control Division and the Management Board;
- · calibration of models against observed market transactions;
- analysis and investigation of significant daily valuation movements;
- review of significant unobservable inputs, valuation adjustments and significant changes to the fair value measurement of Level 3 instruments compared to previous month, by Risk Analysis and Control division.

Where third-party information, such as broker quotes or pricing services, are used to measure fair value, Risk Management division assesses and documents the evidence obtained from the third parties to support the conclusion that such valuations meet the requirements of IFRS. This includes:

- verifying that the broker or pricing service is approved by the Bank for use in pricing the relevant type of financial instrument;
- understanding how the fair value has been arrived at and the extent to which it represents actual market transactions;
- when prices for similar instruments are used to measure fair value, how these prices have been adjusted to reflect the characteristics of the instrument subject to measurement;
- where a number of quotes for the same financial instrument have been obtained, how fair value has been determined using those quotes.

The tables below set out analysis of financial instruments measured at fair value at the end of the reporting period classified by fair value hierarchy level framework categorising fair value measurement. The amounts are based on the amounts in the statement of financial position.

in BGN '000				
31 December 2015	Level 1	Level 2	Level 3	Total
Financial assets held for trading	10.886	_	_	10,886
Available for sale investments	520,552	57,575	-	578,127
Derivatives held for risk management	3,258	99	-	3,357
Total	534,696	57,674	-	592,370
in BGN '000 31.12.2014	Level 1	Level 2	Level 3	Total
01.12.2014	20101	LCVCI Z	Levero	Total
Financial assets held for trading	9,646	=	-	9,646
Available for sale investments	434,714	45,973	-	480,687
Derivatives held for risk management	3,463	556	-	4,019
Total	447.823	46,529	_	494.352

Capital investments amounting to BGN 6,288 thousand at 31 December 2015 and at 31 December 2014 are presented in the statements at their acquisition cost, because their fair value cannot be reliably measured.

The tables below set out analysis of the fair values of financial instruments not recognised at fair value, classified by fair value hierarchy level framework categorising fair value measurement.

Cash and calances with Central Banks   1,522,373   20,178   38,366   34,244   44,	31.12.2015	Level 1	Level 2	Level 3	Total fair values	Total balance sheet value
Deans and advances to banks and before financial institutions   136,810		- 63.687		- -	· · ·	
Due to banks	Loans and advances to banks and other financial institutions	-	136,810	-	136,810	136,810
Due to banks		63 687				
Due to banks		03,007	2,303,037	4,470,333	0,320,343	0,337,431
Ministry of Finance deposit   9,450,602   450,602   135,766   Perpetual debt   44,711   44,613   44,		=	4,708	-	4,708	4,708
Liabilities evidenced by paper   135,669   155,769   156,769   1		-	2,238,959			
Perpetual adebt		-	125 660	450,602	·	
Pythin debt		-		-		
Name				-		·
Cash and balances with Central Banks	Total	-	2,625,663	5,414,818	8,040,481	8,042,011
Cash and balances with Central Banks						
Cash and balances with Central Banks Financial assets held to maturity 45,091 18,452 - 63,543 63,737         1,651,945 63,745         1,651,945 63,745         1,651,945 63,745         1,631,945 63,745         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,078 12,078         1,2078 12,07		Level 1	Level 2	Level 3	Total fair values	
Loans and advances to banks and other financial institutions of the financial institutions of		-	1,651,945	-	1,651,945	1,651,945
Default   Institutions   112,078   704,359   5,088,694   5,803,053   5,810,328   5,810,3		45,091	18,452	-	63,543	63,737
Total   Tot		_	112 078	_	112 078	112 078
Due to banks		-		5,098,694	,	
Due to banks         - 1,393         1,917         1,918         2,919         1,918         88,977         389,977         301,844         177,544         177,544         177,544         177,544         177,544         199,999         199,999         199,999         199,999         199,999         199,999         199,994         181,636         195,447         170t         2015         2014         181,636         195,447         170t         2014         181,636         195,447         170t         2014         181,636         195,447         190         141,425         190         141         190         190         141         190         142,571         2014         190         142,571         2014         190         190         190         190         190         190         190         190         190         190<	Total	45.091	2,486,834	5,098,694	7,630,619	7,638,088
Due to other customers						
Ministry of Finance deposit	_ 5.5 15 15 15 11 11 15	<del>-</del>		- 4 822 211		
Liabilities evidenced by paper         176,864         176,864         176,864         177,544         99,999           Hybrid debt         181,636         181,636         181,636         195,447           Total         - 2,359,442         5,712,188         8,071,630         8,075,904           5. Net interest income           in BGN 7000         2015         2014           Accounts with and placements to banks and financial institutions         558         652           Retail Banking         136,997         142,571           Corporate customers         279,783         320,417           Small and medium enterprises         48,066         43,002           Microlending         7,050         6,913           Debt instruments         80         (11,789)           Interest expense         80         (14,789)           Deposits from banks         (80)         (14           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2534)         (4,741)           Subordinated term debt         9         (254)         (4,741)           Perpetual debt         (8,847)         (11,583)         9,804           Hybrid debt <td></td> <td>-</td> <td>1,099,337</td> <td></td> <td></td> <td></td>		-	1,099,337			
Pubmit of the time of ti		=	176,864	, -		177,544
Net interest income   Section   Se		-		-		
5. Net interest income           in BGN '000         2015         2014           Interest income         558         652           Accounts with and placements to banks and financial institutions         558         652           Retail Banking         136,997         142,571           Corporate customers         279,783         320,417           Small and medium enterprises         42,806         43,002           Microlending         7,050         6,913           Deb instruments         17,859         15,517           A85,053         529,072           Interest expense           Deposits from banks         (80)         (14)           Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         6,847         (11,583)           Hybrid debt         (8,847)         (11,583)           Hybrid debt         (8,847)         (11,583)           Hybrid debt         (8,56)         (8,987)           Net fee and commission income         (221,479)         (237,161)           Net gean decom	•	<del>-</del>		5 712 188		
In BGN '000         2015         2014           Interest income			2,000,442	0,7 12,100	0,011,000	0,010,004
Interest income		<b>!</b>				
Accounts with and placements to banks and financial institutions         558         652           Retail Banking         136,997         142,577           Corporate customers         279,783         320,417           Small and medium enterprises         42,806         43,002           Microlending         7,050         6,913           Debt instruments         17,859         15,517           A85,053         529,072           Interest expense           Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         - (2,189)         1,583           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           Lease agreements and other         (21)         (42)           Net fee and commission income         263,574         291,911           6. Net fee and commission income         2015         2014           Fee and commission income         2015         2014           Letters of credit and guarantees         6,138         6,656           Payments transactions <td></td> <td></td> <td></td> <td></td> <td>2015</td> <td>2014</td>					2015	2014
Retail Banking         136,997         142,571           Corporate customers         279,783         320,417           Small and medium enterprises         42,806         43,002           Microlending         7,050         6,913           Debt instruments         17,859         15,517           A85,053         529,072           Interest expense           Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         (2,534)         (4,741)           Subordinated term debt         (8,847)         (11,533)           Pepretual debt         (8,847)         (11,533)           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21,479)         (237,161)           Net interest income         2015         2014           Fee and commission income         2015         2014           In BGN '000         2015         2014           Fee and commission income         6,138         6,656           Payments transactions         14,727         16,128		and financial ins	titutions		558	652
Small and medium enterprises         42,806         43,002           Microlending         7,050         6,913           Debt instruments         17,859         15,517           485,053         529,072           Interest expense           Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         -         (2,189)           Perpetual debt         (8,847)         (11,583)           Hybrid debt         (8,584)         (11,583)           Lease agreements and other         (221,479)         (237,161)           Net interest income         263,574         291,911           Net interest income         2015         2014           Fee and commission income         2015         2014           In BGN '000         2015         2014           Fee and commission income         6,138         6,656           Payments transactions         14,727         16,128           Customer accounts         23,554         23,514           Card services         30,351         30,840						
Microlending Debt instruments         7,050 15,517 17,859 15,517         6,913 17,859 15,517           Interest expense         Poposits from banks         (80) (14) (203,399) (228,396)           Liabilities evidenced by paper         (2,534) (4,741) (4,741)         (2,534) (4,741)         (4,741) (2,189)         Perpetual debt         (8,847) (11,583)         (11,583)         Phybrid debt (6,598) 9,804         9,804         Perpetual debt (6,598) 9,804         Perpetual debt (221,479) (237,161)         Perpetual debt (221,479) (237,161)         Perpetual debt (6,598) 9,804         Perpetual debt (6,598) 9,804         Perpetual debt (221,479) (237,161)         Perpetual debt (221,479) (2					· ·	·
Debt instruments   17,859   15,17   485,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   185,053   529,072   529,073					,	,
Interest expense	•					
Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         -         (2,189)           Perpetual debt         (8,847)         (11,583)           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           Lease agreements and other         (221,479)         (237,161)           Net interest income         263,574         291,911           6. Net fee and commission income         2015         2014           in BGN '000         2015         2014           Fee and commission income         2015         2014           Letters of credit and guarantees         6,138         6,656           Payments transactions         14,727         16,128           Card services         30,351         30,840           Other         27,984         31,041           Payment systems         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848) <td></td> <td></td> <td></td> <td></td> <td>485,053</td> <td>529,072</td>					485,053	529,072
Deposits from banks         (80)         (14)           Deposits from other customers         (203,399)         (228,396)           Liabilities evidenced by paper         (2,534)         (4,741)           Subordinated term debt         -         (2,189)           Perpetual debt         (8,847)         (11,583)           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           Lease agreements and other         (221,479)         (237,161)           Net interest income         263,574         291,911           6. Net fee and commission income         2015         2014           in BGN '000         2015         2014           Fee and commission income         2015         2014           Letters of credit and guarantees         6,138         6,656           Payments transactions         14,727         16,128           Card services         30,351         30,840           Other         27,984         31,041           Payment systems         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848) <td>Interest expense</td> <td></td> <td></td> <td></td> <td></td> <td></td>	Interest expense					
Liabilities evidenced by paper       (2,534)       (4,741)         Subordinated term debt       -       (2,189)         Perpetual debt       (8,847)       (11,583)         Hybrid debt       (6,598)       9,804         Lease agreements and other       (21)       (42)         Net interest income       (221,479)       (237,161)         Net interest income       263,574       291,911         6. Net fee and commission income         In BGN '000       2015       2014         Fee and commission income       6,138       6,656         Payments transactions       14,727       16,128         Customer accounts       23,554       23,514         Card services       30,351       30,840         Other       27,984       31,041         Fee and commission expense       (299)       (241)         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)					(80)	(14)
Subordinated term debt         (2,189)           Perpetual debt         (8,847)         (11,583)           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           Net interest income         263,574         291,911           6. Net fee and commission income         2015         2014           Fee and commission income         5,138         6,656           Payments transactions         14,727         16,128           Customer accounts         23,554         23,514           Card services         30,351         30,840           Other         27,984         31,041           Fee and commission expense         (299)         (241)           Letters of credit and guarantees         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848)         (3,069)						
Perpetual debt         (8,847)         (11,583)           Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           (221,479)         (237,161)           Net interest income         263,574         291,911           6. Net fee and commission income           in BGN '000         2015         2014           Fee and commission income           Letters of credit and guarantees         6,138         6,656           Payments transactions         14,727         16,128           Card services         30,351         30,840           Other         27,984         31,041           Pee and commission expense         (299)         (241)           Letters of credit and guarantees         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848)         (3,069)           Other         (2,848)         (3,069)	, , ,				(2,534)	, , ,
Hybrid debt         (6,598)         9,804           Lease agreements and other         (21)         (42)           Net interest income         (221,479)         (237,161)           Net interest income         263,574         291,911           6. Net fee and commission income         2015         2014           Fee and commission income         5         2015         2014           Fee and commission income         6,138         6,656         6,656           Payments transactions         14,727         16,128         6,128         6,566         6,256         2014         2015         2015         2014         2015         2015         2015         2015         2015         2015         2015         2					(8.847)	, ,
Net interest income         (221,479)         (237,161)           6. Net fee and commission income         263,574         291,911           in BGN '000         2015         2014           Fee and commission income         2015         2014           Letters of credit and guarantees         6,138         6,656           Payments transactions         14,727         16,128           Customer accounts         23,554         23,514           Card services         30,351         30,840           Other         27,984         31,041           Fee and commission expense         Letters of credit and guarantees         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848)         (3,069)           Other         (18,522)         (20,754)	Hybrid debt				, , ,	` ' '
Net interest income         263,574         291,911           6. Net fee and commission income         2015         2014           Fee and commission income         2015         2014           Letters of credit and guarantees         6,138         6,656           Payments transactions         14,727         16,128           Customer accounts         23,554         23,514           Card services         30,351         30,840           Other         27,984         31,041           Fee and commission expense         (299)         (241)           Payment systems         (1,842)         (2,054)           Card services         (13,533)         (15,390)           Other         (2,848)         (3,069)           Other         (2,848)         (3,069)	Lease agreements and other				\ /	
in BGN '000       2015       2014         Fee and commission income	Net interest income					
Fee and commission income         Letters of credit and guarantees       6,138       6,656         Payments transactions       14,727       16,128         Customer accounts       23,554       23,514         Card services       30,351       30,840         Other       27,984       31,041         Fee and commission expense         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         Other       (18,522)       (20,754)	6. Net fee and commis	ssion income			<del></del>	
Payments transactions       14,727       16,128         Customer accounts       23,554       23,514         Card services       30,351       30,840         Other       27,984       31,041         Fee and commission expense         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)					2015	2014
Customer accounts       23,554       23,514         Card services       30,351       30,840         Other       27,984       31,041         Fee and commission expense         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)	S S				·	·
Card services       30,351       30,840         Other       27,984       31,041         Tee and commission expense         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)	•				,	,
Fee and commission expense     102,754     108,179       Letters of credit and guarantees     (299)     (241)       Payment systems     (1,842)     (2,054)       Card services     (13,533)     (15,390)       Other     (2,848)     (3,069)       (18,522)     (20,754)	Card services				30,351	30,840
Fee and commission expense         Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)	Other				· · · · · · · · · · · · · · · · · · ·	
Letters of credit and guarantees       (299)       (241)         Payment systems       (1,842)       (2,054)         Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)	Fee and commission expense				102,/54	108,179
Card services       (13,533)       (15,390)         Other       (2,848)       (3,069)         (18,522)       (20,754)	Letters of credit and guarantees				, ,	
Other (2,848) (3,069) (18,522) (20,754)	•				, , ,	, ,
(18,522) (20,754)						
					\ ' /	· · · /
	Net fee and commission income			<u></u>	84,232	87,425

#### 7. Net trading income

7. Net trading income		
in BGN '000	2015	2014
Net trading income/(expense) arises from:		
- Debt instruments	157	662
- Equities	(59)	53
- Foreign exchange rate fluctuations	10,919	11,282
Net trading income	11,017	11,997
8. Other net operating income		
in BGN '000	2015	2014
Other net operating income arising from:		
- Debt instruments	3,044	1,783
- income from management of assigned receivables	50,456	12 520
<ul> <li>Gain on administration of loans acquired through business combination</li> <li>other</li> </ul>	9,285 17	13,520 11
Other net operating income	62,802	15,314
9. Administrative expenses		
in BGN '000	2015	2014
General and administrative expenses comprise: - Personnel cost	60.201	GE 940
- Personnel cost - Depreciation and amortisation	60,391 17,976	65,849 20,270
- Advertising	14,266	13,445
- Building rent expense	33,527	30,647
<ul> <li>-Telecommunication, software and other computer maintenance</li> <li>- Administration, consultancy, audit and other costs</li> </ul>	10,826 43,611	10,280 50,490
Total	180,597	190,981
10. Allowance for impairment		
in BGN '000	2015	2014
Write-downs	20.0	20
Loans and advances to customers	(400,493)	(325,599)
Reversal of write-downs Loans and advances to customers	71 252	25.079
Impairment, net	71,353 ( <b>329,140)</b>	25,978 <b>(299,621)</b>
11. Other income/(expenses), net		
	2015	2014
Net income from transactions and revaluation of gold and precious metals	786	619
Rental income	4,222	2,332
Income from sale of assets Revaluation of investment property	3,051 111,940	158,604
Dividend income	1,338	546
Net earned insurance premiums	2,951	2,627
Premium contributions to deposit insurance schemes	(32,886)	(34,033)
Claims incurred Instalment to the Bank Restructuring Fund	(1,695) (8,647)	(1,374)
Expense for provisions for pending court cases	(6,686)	-
Other income/(expenses), net	34,016	(9,656)
Total	108,390	119,665
12. Earnings per share		
	31 December	31 December
Net profit attributable to shareholders (in thousands of BGN)	<b>2015</b> 17,897	<b>2014</b> 30,774
Weighted average number of ordinary shares (in 000's)	110,000	110,000
Earnings per share (BGN)	0.16	0.28

The basic earnings per share, calculated in accordance with IAS 33, are based on the profit attributable to ordinary equity holders of the Bank. In 2015 as in the previous year, no conversion or option rights were outstanding. The diluted earnings per share, therefore, correspond to the basic earnings per share.

#### 13. Cash and balances with Central Banks

in BGN '000	2015	2014
Cash on hand	11C E71	117 110
- in BGN - in foreign currency	116,571 47,315	117,419 48,192
Balances with Central Banks	849,402	840,589
Current accounts and amounts with local banks	17	16
Current accounts and amounts with foreign banks	509,068	645,729
Total	1,522,373	1,651,945
14. Financial assets held for trading		
in BGN '000	2015	2014
Bonds and notes issued by:		
Bulgarian government, rated BBB-:		
- denominated in Bulgarian Leva	4,208	4,980
- denominated in foreign currencies	2,146	110
Foreign banks	1,414	1,367
Other issuers – equity instruments (unrated)	3,118	3,189
Total	10,886	9,646
15. Available for sale investments		
In thousands of BGN	2015	2014
Bonds and notes issued by:		
Bulgarian Government		
- denominated in Bulgarian Leva	233,817	179,418
denominated in foreign currencies     Foreign governments	186,516	193,792
- treasury bills	33,219	5,144
- treasury bonds	67,000	56,309
Local authorities	· -	51
Bulgarian banks	<del>_</del>	1,955
Foreign banks	57,575	44,018
Other issuers – equity instruments  Total	6,288 <b>584,415</b>	6,288 <b>486,975</b>
· · · · · · · · · · · · · · · · · · ·	004,410	400,010
16. Financial assets held to maturity		
in BGN '000	2015	2014
Securities held to maturity issued by:	60.674	44.057
Foreign governments Foreign banks	63,674 20,570	44,257 19,480
Total	84,244	63,737
17. Loans and advances to banks and other financial in	nstitutions	
(a) Analysis by type		
in BGN '000	2015	2014
Placements with banks	98,372	103,851
Receivables under resale agreements (see Note 28)	29,361	- 0.007
Other Total	9,077 <b>136,810</b>	8,227 <b>112,078</b>
Total	130,010	112,070
(b) Geographical analysis		
in BGN '000	2015	2014
Domestic banks and financial institutions	34,295	18,819
Foreign banks and other financial institutions	102,515	93,259
Total	136,810	112,078
18. Loans and advances to customers		
in BGN '000	2015	2014
Potail Panking	1 107 101	1 212 617
Retail Banking Small and medium enterprises	1,497,181 570,490	1,312,617 557,681
Microlending	102,218	88,984
Corporate customers	3,757,633	4,374,648
Allowance for impairment	(733,498)	(523,602)
Total	5,194,024	5,810,328

#### (a) Movement in impairment allowances

in BGN '000

Balance at 01 January 2015	523,602
Additional allowances	400,493
Amounts released	(71,353)
Receivables written off through an allowance account	(119,432)
Effect from change in exchange rates	188
Balance at 31 December 2015	733,498

#### 19. Property and equipment

	Land and Buildings	Fixtures and fittings	Motor vehicles	Assets under Construction	Leasehold Improvements	Total
in BGN '000	_	-			•	
Cost						
At 1 January 2015	17,550	142,110	6,825	26,285	64,713	257,483
Additions	=	111	-	11,574	13	11,698
Exchange rates and other adjustments	-	74	6	2	35	117
Write-offs	(185)	(3,630)	(204)	(23)	(797)	(4,839)
Transfers	286	8,193	15	(11,241)	2,402	(345)
as at 31 December 2015	17,651	146,858	6,642	26,597	66,366	264,114
Amortisation						
At 1 January 2015	2,261	110,435	5,374	-	30,388	148,458
Exchange rates and other adjustments	-	57	3	-	29	89
Charge for the period	628	9,947	411	-	3,785	14,771
For write offs	(8)	(3,512)	(196)	-	(797)	(4,513)
as at 31 December 2015 Carrying amount	2,881	116.927	5,592	-	33,405	158,805
as at 31 December 2015	14,770	29,931	1,050	26,597	32,961	105,309
At 1 January 2015	15,289	31,675	1,451	26,285	34,325	109,025

#### 20. Intangible assets

	Software and licences	Greenhouse allowances	Goodwill	Total
in BGN '000				
Cost				
At 1 January 2015	29,272	3,820	721	33,813
Additions	338		-	338
Exchange rates and other adjustments	12	-	-	12
Write-offs	-	(3,820)	(47)	(3,867)
Transfers	345	•	` -	345
as at 31 December 2015	29,967	-	674	30,641
Amortisation				
At 1 January 2015	15,548	-	-	15,548
Exchange rates and other adjustments	10	-	-	10
Charge for the period	3,205	-	-	3,205
Write-offs	-	-	-	· -
as at 31 December 2015	18,763	-	-	18,763
Carrying amount				
as at 31 December 2015	11,204	-	674	11,878
At 1 January 2015	13,724	3,820	721	18,265

#### 21. Repossessed Assets can be broken down into:

in BGN '000	2015	2014
Land	366,571	291,367
Buildings	371,213	212,527
Machines, plant and vehicles	192,961	16,906
Fixtures and fittings	810	805
Total	931,555	521,605

Repossessed assets acquired as collateral are measured at the lower of cost and net realisable value.

**21a.** In 2015 the Bank started accounting for a new asset class - investment property which at 31.12.2015 amounted to BGN 206,244 thousand and includes land and property held to earn rentals or for capital appreciation.

#### 21b. Other assets

in BGN '000	2015	2014
Deferred expense	10,913	13,697
Gold	8,496	9,672
Tax receivables	56,411	890
Other	16,536	15,154
Total	92,356	39,413
22. Due to banks		
In thousands of BGN	2015	2014
Term deposits	1,933	-
Payable on demand	2,775	1,393
Total	4.708	1,393
23. Due to other customers		
In thousands of BGN	2015	2014
Retail customers		
- current accounts	694,887	638,969
- term and savings deposits	5,451,552	5,090,022
Businesses and other non-financial institutions		
- current accounts	681,812	601,000
- term deposits	375,697	369,686
Total	7,203,948	6,699,677

#### 23a. Ministry of Finance deposit

With decision C(2014)8959 of 25/11/2014 the European Commission, DG Competition, approved the provision of liquid support to First Investment Bank AD in the form of a deposit amounting to BGN 900 mln. for a period of 18 months and due date 28 May 2016.

In thousands of BGN	2015	2014
	450,922	901,844
24. Liabilities evidenced by paper		
in BGN '000	2015	2014
Acceptances under letters of credit	26,255	23,337
Liabilities under repurchase agreements Financing from financial institutions	28,856 80.615	- 137,778
Other term liabilities	-	16,429
Total	135,726	177,544

Financing from financial institutions through extension of loan facilities can be analyzed as follows:

in BGN '000			
Lender	Interest rate	Maturity	Amortised cost as at 31/12/2015
State Fund Agriculture	2%	10.12.2016 - 13.01.2020	4,082
European Investment Fund – JEREMIE 2	0 % - 1.589%	31.12.2024	68,097
Bulgarian Bank for Development AD	3.50%	30.03.2019	8,436
Total		<u>-</u>	80,615

in BGN '000 Lender	Interest rate	Maturity	Amortised cost as at 31 December 2014
State Fund Agriculture	1.97% - 2%	06.03.2015 - 20.09.2019	6,524
European Investment Fund – JEREMIE 2	0 % - 1.22%	31.12.2024	68,495
Bulgarian Bank for Development AD	3.50 - 5.00%	20.03.2017 - 30.03.2019	62,759
Total		= =	137,778
		_	

#### 25. Perpetual debt

in BGN '000			
	Principal amount	Interest rate	Amortised cost as at 31 Dec 2015
Step-up Guaranteed Perpetual Subordinated Bonds initial interest EUR 21 mio	41,073	11.625%	44,663
Total	41,073		44,663
in BGN '000			
	Principal amount	Interest rate	Amortised cost as at 31 Dec 2015
Step-up Guaranteed Perpetual Subordinated Bonds initial interest EUR 27 mio	52,807	12.50%	55,391
Step-up Guaranteed Perpetual Subordinated Bonds initial interest EUR 21 mio	41,073	11.625%	44,608
Total	93,880		99,999

The issue of the Step-Up Subordinated Bonds by First Investment Finance B.V., a limited liability company registered under the laws of the Netherlands and 100% owned by the Bank was fully guaranteed by the Bank. After the entry into force of Regulation 575/2013 (effective 1 January 2014) on prudential requirements for credit institutions and investment firms, the two step-up guaranteed perpetual subordinated bonds are subject to grandfathering.

In August 2015 the Group repaid Step-up Guaranteed Perpetual Subordinated Bonds with initial principal EUR 27 mio after obtaining permission from the Bulgarian National Bank. At 31.12.2015 the Step-up Guaranteed Perpetual Subordinated Bonds with initial principal EUR 21 mio were included in Tier 2 capital with 70% of their initial value.

#### 26. Hybrid debt

in BGN '000		
	Principal amount	Amortised cost as at 31 December 2015
Hybrid debt with original principal EUR 40 mio	78,233	78,207
Hybrid debt with original principal EUR 60 mio	117,350	123,837
Total	195,583	202,044
in BGN '000		
in BGN '000	Principal amount	Amortised cost as at 31 December 2014
Hybrid debt with original principal EUR 40 mio	Principal amount 78,233	Amortised cost as at 31 December 2014 78,127
=	•	

In March 2011 the Bank issued a hybrid instrument (bond issue) and, after obtaining permission from the Bulgarian National Bank, included it as Tier 1 capital. The Bank placed the bond issue under private subscription with a total nominal value of EUR 20,000 thousand, constituting the first tranche of a bond issue with an envisaged total amount of up to EUR 40,000 thousand. In June 2012 the Bank issued the second tranche of the instrument, also amounting to EUR 20,000 thousand and following permission from the Bulgarian National Bank included in its Tier 1 capital.

In November 2012 the Bank issued a hybrid instrument (bond issue) and, after obtaining permission from the Bulgarian National Bank, included it as Tier 1 capital. The Bank placed the bond issue under private subscription with a total nominal value of EUR 20,000 thousand, constituting the first tranche of a bond issue with an envisaged total amount of up to EUR 60,000 thousand. In November 2013 the Bank issued the second and third tranches of the instrument, amounting to a total of EUR 40,000 thousand and following permission from the Bulgarian National Bank included them in its Tier 1 capital.

The bonds under both instruments are registered, dematerialized, interest-bearing, perpetual, unsecured, freely transferable, non-convertible, deeply subordinated and without incentive to redeem.

The two hybrid instruments fully comply with the requirements of Regulation 575/2013 and are included in the additional tier 1 capital.

#### 27. Other liabilities

in BGN '000	2015	2014
Liabilities to personnel Insurance contract provisions	2,629 1,965	2,325 1,634
Other payables Total	83,181 <b>87,775</b>	16,866 <b>20,825</b>

#### 28. Repurchase and resale agreements

The Bank raises funds by selling financial instruments under agreements to repay the funds by repurchasing the instruments at future dates at the same price plus interest at a predetermined rate. Repurchase agreements are commonly used as a tool for short-term financing of interest-bearing assets, depending on the prevailing interest rates.

At 31 December 2015 assets sold under repurchase agreements were as follows:

in BGN '000	Fair value of underlying assets	Carrying amount of corresponding liabilities
Bulgarian government securities	26,780	26,932
Other government securities	2,182	1,924
Total	28,962	28,856

At 31 December 2014 no assets were sold under repurchase agreements.

The Bank also purchases financial instrument under agreements to resell them at future dates ("reverse repurchase agreements"). The seller commits to repurchase the same or similar instruments at an agreed future date. Reverse repurchases are entered into as a facility to provide funds of customers. At 31 December 2015 assets purchased subject to agreements to resell them are as follows:

in BGN '000	Fair value of underlying assets	Carrying amount of liabilities
Bulgarian government securities	30,024	29,361
Total	30,024	29,361

At 31 December 2014 there were no assets purchased under repurchase agreements.

#### 29. Shareholders

As at 31 December 2015 the registered share capital of the Bank is BGN 110,000,000 divided into 110,000,000 ordinary dematerialized shares with voting rights of BGN 1 par value each. All the shares have been fully paid-up.

The table below shows those shareholders of the Bank holding shares as at 31 December 2015 together with the number and percentage of total issued shares.

	Number of shares	% of issued share capital
Mr. Ivailo Dimitrov Mutafchiev	46,750,000	42.50
Mr. Tzeko Todorov Minev	46,750,000	42.50
Other shareholders (shareholders holding shares subject to free trade on the		
Bulgarian Stock Exchange – Sofia)	16,500,000	15.00
Total	110,000,000	100.00

#### 30. Commitments and contingent liabilities

#### **Contingent liabilities**

in BGN '000	2015	2014
Guarantees		
- in BGN	217,138	192,548
- in foreign currency	85,337	94,874
Total guarantees	302,475	287,422
Unused credit lines	480,548	458,524
Letters of credit	16,351	13,347
Other contingent liabilities	75,188	81,874
Total	874,562	841,167

#### 31. Related party transactions

Type of related party		Parties that control or manage the Enterprise Bank		ommon control
in BGN '000	31 December 2015	31 December 2014	31 December 2015	31 December 2014
Loans	1,500	765	16,137	17,149
Deposits and loans received:	7,836	10,346	2,138	1,787
Deposits placed	-	-	9,822	-
Off-balance sheet commitments	2,484	2,117	838	968

#### In 2015:

- 1. There were no unusual (in terms of amount, nature or timing) assets, liabilities, equity, net income and cash flows.
- 2. There were no unusual changes in contingent assets and liabilities since the last annual financial statements.
- 3. There were not issued, repaid or repurchased capital instruments.
- No dividends were accrued or paid.

Chief Executive Officer: Executive Director:

(signed) (signed)

V. CHRISTOV S. MOLDOVANSKI

Chief Financial Officer (signed)

J. TODOROV

FINV9150

31.12.2015
Reporting date
Consolidated
Basis for application

IFRS
Accounting standard

in BGN '000

010

### 1.Balance sheet [statement of financial position]

#### 1.1 Assets

		References	Breakdow n in table	Carrying amount
				010
010	Cash and cash balances with central banks and other deposits payable on demand	Para. 54 (i) of IAS 1		1 522 37
020	Cash	part 2, item 1 of Appendix V		163 64
030	Cash balances with central banks	part 2, item 2 of Appendix V		849 40:
040	Other deposits payable on demand	part 2, item 3 of Appendix V	5	509 32
050	Financial assets held for trading	Para. 8 (a)(ii) of IFRC 7; Para. 9, AG 14 of IAS 39		10 88
060	Derivatives	Para. 9 of IAS 39	10	
070	Equity	Para. 11 of IAS 32	4	3 119
080	Debt securities	part 1, items 24, 26 of Appendix V	4	7 76
090	Loans and advances	part 1, items 24, 27 of Appendix V	4	
100	Financial assets at fair value through profit or loss	Para. 8 (a)(i) of IFRC 7; Para. 9 of IAS 39	4	
110	Equity	Para. 11 of IAS 32	4	
120	Debt securities	part 1, items 24, 26 of Appendix V	4	(
130	Loans and advances	part 1, items 24, 27 of Appendix V	4	ı
140	Financial assets available-for-sale	Para. 8 (d) of IFRC 7; Para. 9 of IAS 39	4	584 41
150	Equity	Para. 11 of IAS 32	4	6 289
160	Debt securities	part 1, items 24, 26 of Appendix V	4	578 12
170	Loans and advances	part 1, items 24, 27 of Appendix V	4	
180	Loans and receivables	Para. 8 (c) of IFRC 7; Para. 9, AG 16, AG 26 of IAS 39; part 1, item 16 of Appendix V	4	5 330 83
190	Debt securities	part 1, items 24, 26 of Appendix V	4	(
200	Loans and advances	part 1, items 24, 27 of Appendix V	4	5 330 83
210	Investments held to maturity	Para. 8 (b) of IFRC 7; Para. 9, AG 16, AG 26 of IAS 39	4	84 24
220	Debt securities	part 1, items 24, 26 of Appendix V	4	84 24
230	Loans and advances	part 1, items 24, 27 of Appendix V	4	(
240	Derivatives - hedge accounting	Para. 22 (d) of IFRC 7; Para. 9 of IAS 39	11	3 35
250	Changes in the fair value of hedged positions when hedging a portfolio for interest rate risk	Para. 89A (a) of IAS 1		
260	Investments in a subsidiary, jointly-controlled entity or associate	Para. 54 (e) of IAS 1; part 2, item 4 of Appendix V	40	
270	Tangible assets			1 243 10
280	Property, Plant and Equipment	Para. 6 of IAS 16; Para. 54 (a) of IAS 1	21,42	1 036 864
290	Investment Property	Para. 5 of IAS 40; Para. 54 (b) of IAS 1	21, 42	206 244
300	Intangible assets	Para. 54(c) of IAS 1; Art. 4, Para. 1, item 115 of Reg 575	,	11 87
310	Goodwill	Para. B67, (d) of IFRC 3; Art. 4, Para. 1, item 113 of Reg 575		674
320	Other intangible assets	Paras. 8, 118 of IAS 38	21, 42	11 20
330	Tax assets	Para. 54 (n)-(o) of IAS 1		1 91:
340	Current tax assets	Para. 54(n) of IAS 1; Para. 5 of IAS 12		1 91
350	Deferred tax assets	Para. 54, (o) of IAS 1; Para. 5 of IAS 12; Art. 4, Para. 106 of Reg 575		
360	Other assets	part 2, item 5 of Appendix V		92 35
370	Non-current assets and disposal groups classified as held for sale			3233
		Para. 9, (a), IN 6 of IAS 1		

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#### 1.Balance sheet [statement of financial position]

#### 1.2 Liabilities

		References	Breakdown in table	Carrying amount
				010
010	Financial liabilities held for trading	Para. 8, (e)(ii) of IFRC 7; Para. 9, AG 14-15 of IAS 39	8	
020	Derivatives	Para. 9, AG 15(a) of IAS 39	10	
030	Short positions	AG15 (b) of IAS 39	8	
040	Deposits  Part 2, item 9 of Appendix 2 to ECB/2008/32; Part 1, item 30 of Appendix V		8	
050	Issued debt securities	part 1, item 31 of Appendix V	8	
060	Other financial liabilities	part 1, items 32-34 of Appendix V	8	
070	Financial liabilities at fair value through profit or loss	Para. 8, (e)(i) of IFRC 7; Para. 9 of IAS 39	8	
080	Deposits	Part 2, item 9 of Appendix 2 to ECB/2008/32; Part 1, item 30 of Appendix V	8	
090	Issued debt securities	part 1, item 31 of Appendix V	8	
100	Other financial liabilities	part 1, items 32-34 of Appendix V	8	
110	Financial liabilities at amortised cost	Para. 8, (f) of IFRC 7; Para. 47 of IAS 39	8	8 042 01
120	Deposits	Part 2, item 9 of Appendix 2 to ECB/2008/32; Part 1, item 30 of Appendix V	8	7 688 43
130	Issued debt securities	part 1, item 31 of Appendix V	8	246 70
140	Other financial liabilities	part 1, items 32-34 of Appendix V	8	106 87
150	Derivatives - hedge accounting	Para. 22 (b) of IAS 7; Para. 9 of IFRC 39; part 1, item 23 of Appendix V	8	
160	Changes in the fair value of hedged positions when hedging a portfolio for interest rate risk	Para. 89A (b) of IAS 39		
170	Provisions	Para. 10 of IAS 37; Para. 54 (I) of IAS 1	43	6 68
180	Pensions and other subsequent obligations to pay defined post-employment benefits	Para. 63 of IFRC 19; Para. 78(d) of IAS 1; part 2, item 7 of Appendix V	43	
190	Other long-term employee benefits	Para. 153 of IFRC 19; Para. 78(d) of IAS 1; part 2, item 8 of Appendix V	43	
200	Restructuring	Para. 71 of IAS 37; Para. 84 (a) of IAS 1	43	
210	Pending legal matters and tax-related court cases	IAS 37, addendum B, examples 6 and 10	43	6 68
220	Loans and guarantees	Appendix C.9 to IAS 37	43	
230	Other provisions		43	
240	Tax liabilities	Para. 54 (n)-(o) of IAS 1		5 65
250	Current tax liabilities	Para. 54(n) of IAS 1; Para. 5 of IAS 12		28
260	Deferred tax liability	Para. 54, (o) of IAS 1; Para. 5 of IAS 12; Art. 4, Para. 1, item 108 of Reg 575		5 37
270	Share capital payable upon request	Illustrative example (IE) 33 of IAS 32; IFRC 2; part 2, item 9 of Appendix V		
280	Other liabilities	part 2, item 10 of Appendix V		81 08
290	Liabilities in disposal groups classified as held for sale	Para. 54, (p) of IAS 1; Para. 38 of IFRC 5; part 2, item 11 of Appendix V		
300	TOTAL LIABILITIES	Para. 9, (b), IN 6 of IAS 1		8 135 44

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#### 1.Balance sheet [statement of financial position]

#### 1.3 Total own funds

		References	Breakdow n in table	Carrying amount
				010
010	Equity	Para. 54(r) of IAS 1; Para. 22 of DOB	46	110 000
020	Paid up share capital	Para. 78 (e) of IAS 1 Para. 78 (e) of IAS 1; part 2, item 14 of		110 000
030	Not fully paid-up capital	Appendix V		(
040	Premium reserves	Para. 78(e) of IAS 1; Art. 4, Para. 1, item 124 of Reg 575	46	97 000
050	Issued capital instruments other than share capital	part 2, items 15-16 of Appendix V	46	
060	Component of the share capital in compound financial instruments	Paras. 28 -29 of IAS 32; part 2, item 15 of Appendix V		(
070	Other issued equity instruments	part 2, item 16 of Appendix V		(
080	Other own funds	Para. 10 of IFRS 2; part 2, item 17 of Appendix V		
090	Accumulated other comprehensive income	Art. 4, para. 1, item 100 of Reg 575	46	14 82:
095	Items which cannot be reclassified as profit or loss	Para. 89A (a) of IAS 1		4 500
100	Tangible assets	Paras. 39 -41 of IAS 16		4 500
110	Intangible assets	Paras. 85 -87 of IAS 38		C
120	Actuarial gains or (-) losses on defined benefit plans	Para. 7 of IAS 1		C
122	Non-current assets and disposal groups classified as held for sale	Para. 38, IN example 12 of IFRS 5		
124	Share of the other comprehensive income of subsidiaries, associates and joint ventures	Para. 82(i) of IAS 1; Para. 11 of IAS 28		C
128	Items which can be reclassified as profit or loss	Para. 89A (a) of IAS 1		10 32:
130	Hedges of net investments in foreign operations [effective portion]	Para. 102(a) of IAS 39		C
140	Currency exchange	Para. 52 (b) of IFRC 21; Paras. 32, 38-49 of IAS 21		-2 416
150	Derivatives from hedging Cash flow hedges [effective portion]	Para. 23, (c) of IFRC 7; Paras. 95-101 of IAS 39		C
160	Financial assets available-for-sale	Para. 20, (a)(ii) of IFRC 7; Para. 55(b) of IAS 39		12 737
170	Non-current assets and disposal groups classified as held for sale	Para. 38, IN example 12 of IFRS 5		C
180	Share of the other comprehensive income of subsidiaries, associates and joint ventures	Para. 82(i) of IAS 1; Para. 11 of IAS 28		C
190	Retained earnings	Art. 4, para. 1, item 123 of Reg 575		467 989
200	Revaluation reserve	Para. 30, D5-D8 of IFRS 1; part 2, item 18 of Appendix V		(
210	Other reserves	Para. 54 of IAS 1; Para. 78 (e) of IAS 1		39 863
220	Profit or loss from the write-off of investments in	Para. 28 of IAS 11; part 2, item 19 of Appendix		,
230	subsidiaries, associates and joint ventures  Other	part 2, item 19 of Appendix V		39 86:
		Para. 79 (a)(vi) of IFRC 1; Paras. 33-34, IE14,	46	33 00.
240	(-) Repurchased own shares	IE36 of IAS 32; part 2, item 20 of Appendix V		
250	Profit or loss attributable to the owners of the parent company	Para. 28 of IAS 27; Para. 81B(b)(ii) of IAS 1	2	17 898
260	(-) Interim dividends	Para. 35 of IAS 32		
270	Minority interests [Non-controlling interests]	Para. 4 of IAS 27; Para. 54 (r) of IAS 1, Para. 27 of IAS 27		2.25
280	Accumulated other comprehensive income	Paras. 27-28 of IAS 27; Art. 4, Para. 1, item 100 of Reg 575	46	2 352
290	Other items	Paras. 27 -28 of IAS 27	46	2.25
300	TOTAL SHAREHOLDERS' EQUITY	Para. 9 (c), IN 6 of IAS 1	46	2 352 <b>749 92</b> 3
310	TOTAL SHAREHOLDERS' EQUITY AND TOTAL LIABILITIES	IAS 1, IN 6		8 885 36

VASSIL CHRISTOV Chief Executive Officer

SVETOSLAV MOLDOVANSKI Executive Director

10.2.0	
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#### 2. Profit and Loss Account

c010

		References	Breakdown in table	Current period
				010
010	Interest income	Para. 97 of IAS 1; Para. 35, (b) of IAS 18; part 2, item 21 of Appendix V	16	485 053
020	Financial assets held for trading	Para. 20, (a)(i) of IFRC 7; part 2, item 24 of Appendix V		324
030	Financial assets at fair value through profit or loss	Para. 20, (a)(i), Para. B5, (e) of IFRC 7		(
040	Financial assets available-for-sale	Para. 20, (b) of IFRC 7; Para. 55, (b) of IAS 39;		
	Tillaticial assets available for sale	Para. 9 of IAS 39		15 15
050	Loans and receivables	Para. 20 (b) of IFRC 7; Para. 9 of IAS 39; Para. 46 (a) of IAS 39		467 22
060	Investments held to maturity	Para. 20 (b) of IFRC 7; Para. 9 of IAS 39; Para. 46 (b) of IAS 39		2 34
070	Derivatives — hedge accounting, interest rate risk	Para. 9 of IAS 39; part 2, item 23 of Appendix V		
080	Other assets	part 2, item 25 of Appendix V		
090	(Interest expense)	Para. 97 of IAS 1; part 2, item 21 of Appendix V	16	221 47
100	(Financial liabilities held for trading)	Para. 20, (a)(i), Para. B5, (e) of IFRC 7; part 2, item 24 of Appendix V		(
110	(Financial liabilities at fair value through profit or loss)	Para. 20, (a)(i), Para. B5, (e) of IFRC 7		
120	(Financial liabilities at amortised cost)	Para. 20 (b) of IFRC 7; Para. 47 of IAS 39		221 45
130	(Derivatives — hedge accounting, interest rate risk)	Para. 9 of IAS 39; part 2, item 23 of Appendix V		
140	(Other liabilities)	part 2, item 26 of Appendix V		2
150 160	(Expense for share capital payable upon request)  Dividend income	Para. 11 of IRFRIC 2 Para. 35, (b), (v) of IAS 18; part 2, item 28 of		
	Financial access hold for trading	Appendix V		1 29
170 180	Financial assets held for trading  Financial assets at fair value through profit or loss	Para. 20, (a)(i), Para. B5, (e) of IFRC 7  Para. 20, (a)(i), Para. B5, (e) of IFRC 7; Para. 9 of IAS 39		
190	Financial assets available-for-sale	Para. 20, (a)(ii) of IFRC 7; Para. 9 of IAS 39; Para. 55, (b) of IAS 39		1 28:
200	Fee and commission income	Para. 20 (c) of IFRS 7	22	102 75
210	(Fee and commission expense)	Para. 20 (c) of IFRS 7	22	18 52
220	Net profits or (-) losses from write-off of financial assets and liabilities which are not accounted at fair value through profit or loss	IPara 20 (a) (ii) to (v) of IAS 7 nart 2 item 97 of	16	62 80
230	Financial assets available-for-sale	Para. 20, (a)(ii) of IFRC 7; Para. 9 of IAS 39; Para. 55, (b) of IAS 39		3 04:
240	Loans and receivables	Para. 20, (a), ( iv) of IFRC 7; Para. 9 of IAS 39;		
210	253115 4114 Teservapies	Para. 56 of IAS 39		59 742
250	Investments held to maturity	Para. 20, (a), (iii) of IFRC 7; Para. 9 of IAS 39; Para. 56 of IAS 39		(
260	Financial liabilities at amortised cost	Para. 20, (a), (v) of IFRC 7; Para. 56 of IAS 39		1
270	Other			18
280	Net profits or (-) losses from financial assets and liabilities held for trading	Para. 20, (a)(i) of IFRC 7; Para. 55, (a) of IAS 39	16	9
290	Net profits or (-) losses from financial assets and liabilities at fair value through profit or loss		16,45	
300	Net profits or (-) losses from hedge accounting	Para. 24 of IFRS 7; part 2, item 30 of Appendix V	16	40.04
310	Net exchange rate differences [profit (-) loss]  Net profits or (-) losses from write-off of non-financial	Para. 28 of IAS 21; Para. 52 (a)		10 91
330	assets	Para. 34 of IAS 1	45	(
340	Other operating income	part 2, items 141-143 of Appendix V	45	162 783
350	(Other operating expense)	part 2, items 141-143 of Appendix V	45	7 42
355	NET TOTAL OPERATING INCOME			578 27
360	(Administrative expenses)			204 568
370	(Personnel costs)	Para. 7 of IAS 19; Para. 102, IN 6 of IAS 1	44	61 49:
380	(Other administrative expenses)			

		References	Breakdown in table	Current period
390	(Amortisation)	Paras. 102, 104 of IAS 1		17 603
400	(Property, Plant and Equipment)	Para. 104 of IAS 1; Para. 73, (e), (vii) of IAS 16		14 453
410	(Investment Property)	Para. 104 of IAS 1; Para. 79, (d), (iv) of IAS 40		(
420	(Other intangible assets)	Para. 104 of IAS 1; Para. 118, (e), (vi) of IAS 38		3 150
430	(Provisions or (-) reversed provisions)	Para. 59, 84 of IAS 37; Para. 98, (b), (f), (g) of IAS 1	43	6 686
440	(Loans and guarantees)			C
450	(Other provisions)			6 686
460	(Impairment or (-) impairment adjustment of financial assets which are not accounted at fair value through profit or loss)	Para. 20, (e) of IFRC 7	16	329 140
470	(Financial assets assessed by the expense method)	Para. 20, (e) of IFRC 7; Para. 66 of IAS 39		0
480	(Financial assets available-for-sale)	Para. 20, (e) of IFRC 7; Para. 67 of IAS 39		C
490	Loans and receivables	Para. 20, (e) of IFRC 7; Para. 63 of IAS 39		329 140
500	(Investments held to maturity)	Para. 20, (e) of IFRC 7; Para. 63 of IAS 39		0
510	(Impairment or (-) reversed impairment of investments in a subsidiary, jointly-controlled entity or associate)	Paras. 40 -43 of IAS 28	16	0
520	(Impairment or (-) reversed impairment of non-financial assets)	Para. 126(a)-(b) of IAS 36	16	0
530	(Property, Plant and Equipment)	Para. 73, (e), (v)-(vi) of IAS 16		O
540	(Investment Property)	Para. 79, (d), (v) of IAS 40		O
550	(Goodwill)	B67, (d), (v) of IFRC 3; Para. 124 of IAS 36		C
560	(Other intangible assets)	Para. 118, (e), (iv)-(v) of IAS 38		O
570	(Other)	Para. 126(a)-(b) of IAS 36		C
580	Negative goodwill in profit or loss	B64, (n)(i) to IFRC 3		0
590	Share of profit or (-) loss from investments in a subsidiary, jointly-controlled entity or associate	Para. 82, (c) of IAS 1		0
600	Profit or (-) loss from non-current assets and disposal groups classified as held for sale, which do not meet the requirements for discontinued operations	Para. 37 of IFRS 5; part 2, item 27 of Appendix V		0
610	PROFIT OR (-) LOSS BEFORE TAX FROM CURRENT OPERATIONS	Para. 102, IN 6 of IAS 1; Para. 33 A of IFRC 5		20 278
620	(Tax expense or (-) income relating to the profit or loss from current operations)	Para. 8, (d) of IAS 1; Para. 77 of IAS 12		2 352
630	PROFIT OR (-) LOSS AFTER TAX FROM CURRENT OPERATIONS	IN 6 of IAS 1		17 926
640	Profit or (-) loss after tax from discontinued operations	Para. 82, (e) of IAS 1; Para. 33, (a), Para. 33 A of IFRC 5		0
650	Profit or (-) loss before tax from discontinued operations	Para. 33, (b)(i) of IFRC 5		C
660	(Tax expense or (-) income related to discontinued operations)	Para. 33, (b)(i) of IFRC 5		0
670	PROFIT OR (-) LOSS FOR THE YEAR	Para. 82 (f) of IAS 1	†	17 926
680	Relating to minority interests [non-controlling interests]	Para. 83, (a)(i) of IAS 1	†	28
690	Attributable to the owners of the parent company	Para. 81B (b)(ii) of IAS 1		17 898

VASSIL CHRISTOV Chief Executive Officer

SVETOSLAV MOLDOVANSKI Executive Director

# INTERIM REPORT ON THE ACTIVITY OF FIRST INVESTMENT BANK AD as at 31 December 2015

#### (consolidated)

prepared under Art. 1000, para. 4(2) of the Public Offering of Securities Act (POSA) and Art. 33, para. 1(2) and (6) and para. 3 of Ordinance No 2 of the Financial Supervision Commission (FSC) on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information by the public companies and the other issuers of securities

In 2015 First Investment Bank AD (Fibank, the Bank) continued its successful development as an innovative, stable and reliable bank institution.

Highlights in the activity of Fibank in 2015:

- The unconsolidated unaudited financial statements of First Investment Bank AD at 31
   December 2014 were published on 30 January 2015;
- On 03 February 2015 Fibank submitted amended unaudited consolidated and unconsolidated financial statements at 30 September 2014;
- On 4 March 2015 First Investment Bank AD published its consolidated unaudited financial statements at 31 December 2014;
- The annual unconsolidated (audited) financial statements of First Investment Bank AD at 31 December 2014 were published on 01 April 2015, and the annual consolidated (audited) financial statements at 31 December 2014 were published on 24 April 2015;
- The unconsolidated (unaudited) financial statements of First Investment Bank AD at 31 March 2015 was published on 30 April 2015;
- On 12 May 2015 First Investment Bank published notice for the annual general meeting of shareholders;
- Information about FIBank's ratings from Fitch Ratings was published on 20 May 2015;

- The consolidated (unaudited) financial statements of First Investment Bank AD at 31
   March 2015 were published on 02 June 2015;
- A summary of resolutions made by the annual general meeting of shareholders held on 15 June 2015 was published on 16 June, followed by the minutes from the AGM on 17 June 2015;
- On 8 July 2015 FIBank published a notification pursuant to Art. 100y, Para. 1(1) and Para.2 of the Law on the Public Offering of Securities (LPOS) regarding amendments to the By-Laws of First Investment Bank AD;
- On 27 July 2015 FIBank published a notification pursuant to Art. 100y, Para. 1(1) and Para.2 of the Law on the Public Offering of Securities (LPOS) and Art. 85, Para. 1(7) of Ordinance No. 38 on the requirements to the activities of investment intermediaries regarding changes in the composition of the Supervisory Board of First Investment Bank AD new member of the Supervisory Board, Mr. J. Koskelo;
- The unconsolidated (unaudited) financial statements of First Investment Bank AD as at 30 June 2015 were published on 30 July 2015 and the consolidated (unaudited) financial statements of First Investment Bank AD as at the same date were published on 31.08.2015.
- The unconsolidated (unaudited) financial statements of First Investment Bank AD as at 30 September 2015 were published on 30 October 2015 and the consolidated (unaudited) financial statements of First Investment Bank AD as at the same date were published on 30.11.2015;
- On 24 November 2015 First Investment Bank published a notification regarding changes in the composition of the Managing Board and in the organizational structure of the Bank: establishment of the Chief Executive Officer function, the Chief Risk Officer function and the Chief Compliance Officer function, the appointment of the Chief Financial Officer Mr. Jivko Todorov as member of the Managing Board and dismissal of Mr. Ivaylo Ivanov, Mr. Chavdar Zlatev, Ms. Mariana Sadjaklieva and Ms. Milka Todorova as members of the Managing Board, re-election of executive directors Mr. Dimitar Kostov, Mr. Vassil Christov and Mr. Svetoslav Moldovansky as members of the Managing Board for a new mandate, the establishment of the Leadership Committee. The notice of changes was listed in the Commercial Register with the

Recordation Agency on 24 December 2015 and the notification was published on 28 December 2015;

 On 28 December 2015 First Investment Bank published an invitation to the annual meeting with minority shareholders to be held on 1 February 2016.

Review of the activities of Fibank as at 31 December 2015 on consolidated basis

#### • Assets as at 31 December 2015

The balance sheet assets of the Bank as at 31.12.2015 increased by BGN 58 million, or by 0.65% compared to 31.12.2014, reaching BGN 8,885 million. Receivables from clients amounted to BGN 5,194 million – a decrease by BGN 616 million compared to 31.12.2014.

#### • Consolidated profit at 31 December 2015

The net profit of the Bank at 31 December 2015 amounted to BGN 17,925 thousand. The total revenue from banking operations for the same period amounted to BGN 421,625 thousand. The net interest income amounted to BGN 263,574 thousand and the net income from fees and commissions – to BGN 84,232 thousand.

#### • Capital resources

The capital adequacy ratio of Fibank as at 31 December 2015 reached 14.72 %. The Tier 1 capital adequacy was 14.23%. The capital ratios were calculated according to the CRD4 framework.

#### • Liquidity

The liquidity ratio of Fibank, calculated in accordance with the requirements of Ordinance No 11 of the BNB, reached 26.54 % at 31 December 2015, showing a stable liquidity position.

• A total of 162 branches and offices throughout the country

As at 31 December 2015, First Investment Bank AD had a total of 162 branches and offices in Bulgaria. The number of outlets reflects the adherence to a policy of synergy and maintaining optimum efficiency in the branch network of the Bank.

#### Appendix 1

#### INFORMATION AS AT 31 December 2015 UNDER ART. 33, PARA. 1, P. 6 OF ORDINANCE No2

on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information by the public companies and the other issuers of securities

a) information on changes in the accounting policy during the reporting period, the reasons for them, and the way in which they affect the financial results and equity of the issuer

The following amendments to the existing standards issued by the International Accounting Standards Board and adopted by the EU are effective for the current period.

- Annual Improvements 2011 2013 of (issued on 12 December 2013), effective 1 July 2014, endorsed by the EU on 18 December 2014, published in the Official Journal on 19 December 2014; EU effective date 1 January 2015
- IFRIC 21 Levies (issued on 20 May 2013) effective 1 January 2014, endorsed by the EU on 13 June 2014, published in the Official Journal on 14 June 2014; EU effective date 17 June 2014

The adoption of these amendments to the existing standards has not led to any changes in the Company's accounting policies.

b) information on changes in the economic group of the issuer, if applicable:

Framas Enterprises Limited, a subsidiary of First Investment Bank, was dissolved on 7 December 2015.

Changes were made to the Board of Directors of First Investment Bank's subsidiary Diners Club Bulgaria AD, UIN 121230735, and were duly listed in the Commercial Register.c) information on the outcome from organizational changes within the issuer, such as restructuring, sale of companies from the economic group, in-kind contributions by the company, renting of property, long-term investments, suspension of operations:

See "b" above.d) opinion of the managing body regarding the feasibility of the forecasts published for the current financial year, taking into account the results of the current quarter, as well as information about the factors and circumstances that will affect the achievement of the forecast results at least for the next quarter:

*No forecasts were published for the results for 2015.* 

e) information on the persons holding directly or indirectly at least 5 per cent of votes in the General Meeting at the end of the respective quarter, and changes in the votes held by such persons since the end of the previous quarter:

as at 30 Sept 2015 as at 31 Dec 2015

Number of shares % of capital shares % of capital

Mr Tseko Minev	46 750 000	42,50%	46 750 000	42,50%
Mr Ivaylo Mutafchiev	46 750 000	42,50%	46 750 000	42,50%

f) information about the shares held by the management and supervisory bodies of the issuer at the end of the respective quarter, as well as on the changes which have occurred since the end of the preceding quarter for each person:

Members of the Managing Board	at 30 S	ept 2015	at 30 Dec 2015	
	Number of shares	% of capital	Number of shares	% of capital
Vassil Christov	21 676	0,02	No change	
Maya Oyfalosh	2 350	0,00	No change	
Dimitar Kostov	0	0	No change	
Svetoslav Moldovansky	0	0	No o	change
Ivaylo Ivanov*	0	0	No o	change
Mariana Sadzhaklieva*	0	0	No o	hange
Milka Todorova*	4935	0,004	No change	
Chavdar Zlatev*	523	0,00	No o	hange
Jivko Todorov**	See **	See **	0	0.00

<sup>\*</sup>Dismissal as member of the Managing Board was listed in the Commercial Register on 24.12.2015.

<sup>\*\*</sup>Appointment as member of the Managing Board was listed in the Commercial Register on 24.12.2015.

Members of the Supervisory Board	at 30 Se	pt 2015	at 31 Dec 2015		
	Number of shares	% of capital	Number of shares	% of capital	
Evgeni Lukanov	168 739	0,1	No change		
Maya Georgieva	11 388	0,01	No change		
Jordan Skortchev	19 125	0,02	No change		
Georgi Mutafchiev	9 454	0,01	No change		
Radka Mineva	-	0,00	No change		
Jyrki Koskelo	-	0,00	No change		

g) Information about pending judicial, administrative or arbitration procedures concerning liabilities or receivables amounting to at least 10 per cent of the equity of the issuer; if the total amount of liabilities or receivables of the issuer in all initiated procedures exceeds 10 per cent of its equity, information shall be presented for each procedure separately:

No events have occurred.

h) information about loans granted by the issuer or any of its subsidiaries, guarantees provided or liabilities assumed to a single entity or its subsidiary, including related parties, indicating the nature of relations between the issuer and the entity, outstanding principal amount, interest rate, maturity date, initial amount of the liability, term and conditions:

First Investment Bank AD is a public company part of whose main activity is the public attraction of deposits or other repayable funds and granting of loans or other financing. In this sense, for the period until 31 December 2015 no events have occurred beyond the ordinary activity of the Bank.

Translation from Bulgarian

Appendix 2

INFORMATION AS AT 31 December 2015 UNDER ART. 33, PARA. 3 OF ORDINANCE NO2

on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information by the public companies and the other issuers of securities

1. Transactions between related parties concluded during the reporting period of the current financial year that had significant effect on the financial position or performance of the company in this period:

First Investment Bank AD enters into transactions with related parties in the ordinary course of its banking business, on terms which would be customary in transactions with unrelated parties. These transactions do not affect the financial condition or performance of First Investment Bank AD.

2. Changes in transactions concluded with related parties disclosed in the annual report that have significant impact on the financial position or performance of the company during the reporting period of the current financial year.

As at 31.12.2015, no changes have occurred in transactions concluded with related parties that have significant impact on the financial position or performance of First Investment Bank AD.

(signed) (signed)

Vassil Christov Chief Executive Officer Chairman of the MB Svetoslav Moldovansky Executive Director Member of the MB

(signed)

Jivko Todorov Chief Financial Officer Member of the MB

#### **DECLARATION**

under Art. 1000, para. 4(3) of the Public Offering of Securities Act (POSA) and Art. 33, para. 1(3) of Ordinance No 2 of the Financial Supervision Commission on the prospectuses to be published when securities are offered to the public or admitted to trading on a regulated market and on disclosure of information by the public companies and the other issuers of securities

The undersigned Vassil Christov Christov, Chief Executive Officer and Chairman of the Managing Board of First Investment Bank AD, Svetoslav Stoyanov Moldovansky, Executive Director and Member of the Managing Board of First Investment Bank AD, and Jivko Ivanov Todorov, Chief Financial Officer and Member of the Managing Board of First Investment Bank AD, hereby declare that to the best of our knowledge:

- the financial statements (consolidated) of First Investment Bank AD as at 31 December 2015, prepared in accordance with the applicable accounting standards, give a true and fair view of the assets and liabilities, financial position and profit of First Investment Bank AD;
- the interim report on the activities of First Investment Bank AD as at 31 December 2015 contains a fair review of the information under Art. 1000, para. 4(2) of the Public Offering of Securities Act.

(signed) (signed)

Vassil Christov Chief Executive Officer Chairman of the MB Svetoslav Moldovansky Executive Director Member of the MB

(signed)

Jivko Todorov Chief Financial Officer

29 February 2016